

# DECISION

*Fair Work Act 2009* s.185 - Application for approval of a single-enterprise agreement

# Australian Red Cross Blood Service (AG2013/2848)

# AUSTRALIAN RED CROSS BLOOD SERVICE SCIENTISTS ENTERPRISE AGREEMENT VICTORIA 2013

Health and welfare services

## COMMISSIONER JOHNS

## MELBOURNE, 23 SEPTEMBER 2013

Application for approval of the Australian Red Cross Blood Service Scientists Enterprise Agreement Victoria 2013.

[1] On 13 September 2013 an application was made for approval of an enterprise agreement known as the Australian Red Cross Blood Service Scientists Enterprise Agreement Victoria 2013 (Agreement). The application was made pursuant to s.185 of the Fair Work Act 2009 (Act) by Australian Red Cross Blood Service (Applicant). The agreement is a single enterprise agreement.

[2] The Agreement was lodged within 14 days after it was made.

[3] The Commission is satisfied that each of the requirements of ss. 186, 187, 188 and 190, as are relevant to this application for approval, have been met.

[4] The Heath Services Union (HSU) has noted issues in respect of the Applicant's Form 17 statutory declaration. The Applicant declared that the Agreement covered all employees of the Applicant. The HSU outlined that the Agreement only covers employees working as scientists in Victoria. Further the Applicant declared it was in the manufacturing industry. The HSU notes the industry of the Applicant is in fact health and welfare services. The Commission notes the HSU supports approval of the Agreement.

[5] The HSU, being a bargaining representative for the Agreement, has given notice under s 183 of the Act that it wants the Agreement to cover it. In accordance with s 201(2), I note that the Agreement covers this organisation.

[6] The Agreement is approved and, in accordance with s.54, will operate from 30 September 2013. The nominal expiry date of the Agreement is 13 August 2016.



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# Australian Red Cross Blood Service Scientists Enterprise Agreement Victoria 2013



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# PART 1 – ADMINISTRATIVE ARRANGEMENTS

## 1 TITLE

1.1 This Agreement shall be known as the Australian Red Cross Blood Service Scientists Enterprise Agreement Victoria 2013.

## 2 DEFINITIONS

- 2.1 "Act" means the Fair Work Act 2009 (Cth).
- 2.2 "Agreement" means the Australian Red Cross Blood Service Scientists Enterprise Agreement Victoria 2013.
- 2.3 "Blood Service" means the Australian Red Cross Blood Service
- 2.4 "Employer" means the Australian Red Cross Blood Service (a division of the Australian Red Cross Society) ABN 50169561394 003.
- 2.5 "FWC" means Fair Work Commission.
- 2.6 "Institution' means any hospital or benevolent home, community health centre, Society or Association registered and subsidised pursuant to the Health Services Act or the Bush Nursing Centre.
- 2.7 "NES" means the National Employment Standards. <u>Fair Work Act 2009 NES</u> to be referenced with <u>Fair Work Act 2009 Dictionary.</u>
- 2.8 "Ordinary Pay" means remuneration in accordance with the employees' classification under this Agreement plus higher qualifications allowance and over Agreement payments, if any.
- 2.9 "Scientist" means a person who has:
  - 2.9.1 a Bachelor of Applied Science or Applied Science awarded by a university in Australia; or
  - 2.9.2 an equivalent qualification (including, but not limited to, a person who:
    - a) holds a post graduate qualification in science or applied science awarded by a university in Australia; or
    - b) has an overseas qualification in science or applied science recognised by the Australian Institute of Medical Scientists equivalent to an Australian bachelor or higher degree qualification; or
    - c) prior to 1 December 1973 held an associate qualification conferred by the (then) Australian Institute of Medical Technologies).
- 2.10 "Service" and continuous service shall be defined by <u>s.22</u> of the Act.
- 2.11 "Trainee Scientist" means an employee engaged in studies leading to the attainment of a Bachelor of Applied Science or equivalent.
- 2.12 "Union" means the Health Services Union (Victoria No.4 Branch).

## 3 PERSONS COVERED

3.1 Subject to section 53 and 183 of the Act this Agreement covers:

- (a) The Employer;
- (b) The Employees (as defined in clause 4 Scope);
- (c) The Union.

## 4 SCOPE

- 4.1 This Agreement shall apply to all employees employed by the Blood Service in Victoria in any of the classifications specified in Appendix 1 (Classification Pay Ranges) and further defined in Appendix 4 (Descriptors and Behaviours Guide) who are employed as Scientists.
- 4.2 To avoid doubt, this Agreement does not apply to or cover employees employed in any of the following positions within the Blood Service in Victoria:
  - Members of the Executive;
  - Senior Leadership Team;
  - Positions which report directly through to an Executive Director.

## 5 PERIOD OF OPERATION

- 5.1 This Agreement shall commence operation seven (7) days after the FWC approves the Agreement (Commencement date). The Agreement will expire on 13 August 2016. The parties undertake to commence negotiations for a new Agreement at least four (4) months prior to the expiration of this Agreement.
- 5.2 This Agreement will continue to operate until it is terminated or replaced by a new Agreement.

## 6 PURPOSE OF AGREEMENT

6.1 The persons covered by this Agreement are committed to ensuring that the organisation and employees are best placed to meet present and future operational demands in a safe, healthy and equitable work environment in which employees are treated fairly, consistently and with respect, are free from discrimination and are encouraged and supported in achieving their full potential.

## 7 REPLACEMENT AGREEMENT

7.1 This Agreement will regulate conditions of employment to those to whom it applies. It replaces, supersedes and operates to the exclusion of the Health Services Union and Australian Red Cross Blood Service Medical Scientists Collective Agreement 2008-2012.

## 8 NO EXTRA CLAIMS

8.1 No extra claims for additional increases in salaries or changes to terms and conditions of employment will be made by any person covered by the Agreement during the life of this Agreement, apart from during negotiations for a replacement Agreement under clause 5.1.

## 9 FLEXIBILITY

- 9.1 The Blood Service and an employee covered by this Agreement may agree to make an individual flexibility arrangement to vary the effect of terms of the Agreement if:
  - (a) the agreement deals with one (1) or more of the following matters:
    - (i) arrangements about when work is performed;
    - (ii) overtime rates;
    - (iii) penalty rates;
    - (iv) allowances;
    - (v) leave loading; and
  - (b) the arrangement meets the genuine needs of the Blood Service and employee in relation to one (1) or more of the matters mentioned in paragraph (a); and
  - (c) the arrangement is genuinely agreed to by the Blood Service and employee.
- 9.2 The Blood Service must ensure that the terms of the individual flexibility arrangement:
  - (a) are about permitted matters under section 172 of the Fair Work Act 2009; and
  - (b) are not unlawful terms under section 194 of the Fair Work Act 2009; and
  - (c) result in the employee being better off overall than the employee would be if no arrangement was made.
- 9.3 The Blood Service must ensure that the individual flexibility arrangement:
  - (a) is in writing; and
  - (b) includes the name of the Blood Service and employee; and
  - (c) is signed by the Blood Service and employee and if the employee is under eighteen (18) years of age, signed by a parent or guardian of the employee; and
  - (d) includes details of:
    - (i) the terms of the agreement that will be varied by the arrangement; and
    - (ii) how the arrangement will vary the effect of the terms; and
    - (iii) how the employee will be better off overall in relation to the terms and conditions of his or her employment as a result of the arrangement; and
  - (e) states the day on which the arrangement commences.
- 9.4 The Blood Service must give the employee a copy of the individual flexibility arrangement within fourteen (14) days after it is agreed to.
- 9.5 The Blood Service or employee may terminate the individual flexibility arrangement:
  - (a) by giving no more than twenty eight (28) days written notice to the other party to the arrangement; or
  - (b) if the Blood Service and employee agree in writing, at any time.

## PART 2 – TYPES OF EMPLOYMENT

## 10 EMPLOYMENT CATEGORIES

- 10.1 Employees may be employed in any of the following manners:
  - a) Permanent (Full time or Part time);
  - b) Fixed Term (Full time or Part time);
  - c) Casual.
- 10.2 An employee may be employed on a probationary period for the first six (6) months of employment. The total probationary period cannot be for a period longer than six (6) months.

#### Full-Time Employees

- 10.3 A full time employee is defined as someone who is engaged as such and who is ready, willing and available to work thirty-eight (38) hours per week or an average of thirty-eight (38) hours pursuant to clause 11.
- 10.4 A full time employee as defined by this clause shall be entitled to the full weekly wage prescribed herein irrespective of the number of hours worked not exceeding thirty-eight (38).

#### **Part-Time Employees**

- 10.5 A part time employee is defined as someone who is engaged as such and works less than the full time ordinary hours of thirty-eight (38) hours per week (or 76 hours per fortnight), has reasonably predictable hours and receives, on a pro rata basis, equivalent pay and conditions to those for full-time employees.
- 10.6 At the time of engagement, the Blood Service and employee will agree in writing on the following matters:
  - (i) a regular pattern of work, specifying the hours worked each day;
  - (ii) which days of the week the employee will work; and
  - (iii) the actual starting and finishing times each day.
- 10.7 The Blood Service will take into account a part time employee's family responsibilities and accommodate these as far as practicable.
- 10.8 The terms of the agreement may be varied by agreement and recorded in writing.
- 10.9 Paid leave will accrue on all ordinary hours worked.

#### **Casual Employees**

- 10.10 A casual employee means an employee who is employed on an intermittent and/or irregular basis.
- 10.11 A casual employee will be paid per hour calculated at the rate of 1/38<sup>th</sup> of the ordinary pay appropriate to the employee's classification. In addition, a loading of twenty-five (25) per cent or seventy-five (75) per cent on weekends or public holidays of that rate will be paid instead of paid leave entitlements.

## Fixed Term Employees

- 10.12 The Blood Service may engage employees on fixed term contracts of employment for purposes which may include, but shall not be limited to, special projects; relief for parental leave and other forms of leave or limited funded projects.
- 10.13 The intention of the Blood Service in engaging employees on a fixed term contract basis is to fill short term vacancies where on-going employment would not be suitable.

## PART 3 – HOURS OF WORK

## INTRODUCTION

All loadings and penalties provided for in this part of the Agreement shall be applied once. Where more than one penalty or loading applies for the same period of work, only the higher will apply. For the avoidance of doubt this clause does not apply to Appendix 2 (Allowances).

## 11 HOURS OF WORK

- 11.1 The ordinary hours of work shall be thirty-eight (38) hours per week (exclusive of meal times) worked as one hundred and fifty-two (152) hours within a period not exceeding twenty-eight (28) consecutive days (4 weeks).
- 11.2 Ordinary hours of work:
  - (i) for full time employees will be worked as eight (8) hour shifts and by mutual agreement, shifts of up to 9.5 hours (excluding meal times) over four shifts per week may be worked.
  - (ii) Ordinary hours of part-time employees per day will not exceed the ordinary hours of full-time employees in the same department.
- 11.3 Provided that, subject to the roster provisions eighty (80) hours may be worked in any two (2) consecutive weeks, but not more than fifty (50) ordinary hours may be worked in any one (1) week.
- 11.4 With the exception of time occupied having meals, the work of each day will be continuous.
- 11.5 Each employee shall be free from duty for not less than two (2) consecutive days in each week except where overtime is performed on a rostered day off.
- 11.6 Where mutually agreed between the employee and the Blood Service, this provision may be altered so that the employee has an average of two (2) days per week free from duty and one accrued day off in each four (4) week cycle.

## Accrued Day Off (ADO)

- 11.7 Full time employees will:
  - (i) work forty (40) hours per week in shifts of eight (8) hours per day;
  - (ii) will be paid for thirty-eight (38) hours per week; and
  - (iii) will accrue an ADO at the rate of one (1) per four (4) weeks to a maximum of thirteen (13) days per calendar year.

Provided that where ordinary hours exceed eight (8) hours per day worked over four (4) days per week, ADOs will not apply.

- 11.8 Once accrued by an employee, the employee may take the ADO at a time mutually agreed between the employee and the Blood Service. An employee may elect, with the consent of the employer, to take an ADO in half day amounts.
- 11.9 Notwithstanding the provisions of sub clause 11.1, by mutual agreement, an employee may defer the taking of an ADO. Deferred ADOs will accrue to the credit of an employee. An employee may accrue a maximum of five (5) ADO's at any one time.

- 11.10 Where an employee has accrued five (5) ADO's, the Blood Service may direct the employee to take one or more such ADO's or, by mutual agreement, pay the employee in lieu of any or all such accrued ADO's.
- 11.11 On termination of employment the value of any accrued ADO's standing to the employee's credit shall be paid to the employee.

## 12 ROSTERS

- 12.1 Where an employee's working hours are subject to change from one roster period to the next, a roster which sets out employees' normal working hours, times of commencing and ending duty and times "on call" shall be placed in a readily accessible position and will be available to employees whose working hours are subject to that roster. Except in the case of sickness or other emergency, the roster shall not be altered without at least seven (7) days' notice being given to the employee affected by such alteration.
- 12.2 Where the Blood Service requires an employee without seven (7) days' notice and outside the circumstance prescribed in subclause 12.1 above, to perform duty at other times than previously rostered, the employee shall be paid an allowance as prescribed in Appendix 2 (Allowances) of the Agreement.
- 12.3 The roster should be drawn up so as to provide at least eight (8) hours off duty between successive ordinary hour shifts.

## 13 FLEXIBLE WORK ARRANGEMENTS

13.1 The Blood Services recognises that at times employees may need some flexibility in their starting and finishing times due to specific individual circumstances of a fixed duration. Employees may negotiate changes to the arrangement of their ordinary working hours on a particular day or days, or for a specific period, with their manager to accommodate their individual circumstances, subject to operational requirements. Where changes to working arrangements are intended to be ongoing, the employee and the Blood Service may negotiate changes to arrangements about when work is performed, subject to the provisions of clause 9 (Flexibility).

#### 14 OVERTIME

- 14.1 Overtime shall be calculated on the employees ordinary hourly rate of pay, and shall not be payable unless the period of overtime is authorised.
- 14.2 For all time worked at the direction of the Blood Service in excess of the ordinary hours prescribed in sub clause 11.2, the following overtime rates shall be paid to employees:
  - a) First two (2) hours at time and a half and then double time thereafter;
  - b) Outside a spread of twelve (12) hours from the commencement of the rostered period of duty, double time;
  - c) Weekend overtime paid at the rate of double time.

#### Reasonable Overtime

Subject to subclause 14.3 below the Blood Service may request or require any full time or part-time employee to work reasonable overtime at overtime rates and such

employee shall work overtime in accordance with such requirements. The employee may refuse to work unreasonable overtime.

- 14.3 For the purpose of determining what is reasonable overtime, consideration will be given to the following factors:
  - a) any risk to employee health and safety from working the additional hours;
  - b) the employee's personal circumstances, including family responsibilities;
  - c) the needs of the Blood Service;
  - d) any notice given by the Blood Service of any request or requirement to work the additional hours;
  - e) any notice given by the employee of the employee's intention to refuse to work the additional hours;
  - f) the nature of the employee's role, and the employee's level of responsibility
  - g) any other relevant matter.

#### Part-time Employees

14.4 Overtime shall be paid wherever work is performed in excess of full time rostered shift length for that work area.

#### Time off in Lieu

14.5 Employees employed in Business & Team Management Grade 4 and 5 or Applied Medical & Technical Grade 4 and 5 classifications may elect in lieu of payment of overtime, to take time off equivalent to the time worked at a time mutually agreed between the Blood Service and the employee.

Except as provided for in this clause, overtime shall be paid for and an employee shall not be allowed to take time off in lieu.

#### Ten Hour Break

- 14.6 When overtime work is necessary, it shall wherever reasonably practicable, be so arranged that employees have at least ten (10) consecutive hours off duty between work on successive shifts.
- 14.7 Where the employee has not had at least ten (10) hours off duty between consecutive shifts, the employee shall be released after the completion of the overtime until he or she has had ten (10) consecutive hours off duty without loss of pay for rostered ordinary working time occurring during such absence.
- 14.8 Provided that where an employee who works overtime is required on the instructions of the Blood Service to return to or continue work without the consecutive ten (10) hour break provided in subclause 14.6, then the employee shall be paid at double time, until released from duty for such a rest period. The employee will then be entitled to ten (10) consecutive hours off duty without loss of pay for ordinary rostered hours occurring during such absence.

## 15 MEAL AND REST BREAKS

- 15.1 Rest breaks (10 minutes), unlike meal breaks (30 to 60 minutes) are paid breaks.
- 15.2 The entitlement to rest breaks and meal breaks are as follows:

Length of shift	Length of break
4 – 5.00 hours (part-time employees only)	one (1) x ten (10) minute break
$5.01 - \le 8.00$ hours (part-time employees only)	one (1) x 30 minute meal break, one (1) x (10) minute rest break
8 hour shifts and 10 hour shifts	One (1) 30 to 60 minute meal break and two (2) ten minute rest break

- 15.3 The duration of meal break, where a range is indicated above, shall be at the discretion of the Blood Service.
- 15.4 Where an employee is unable to be relieved from duty for a meal break, the employee shall be paid for the break as time worked at the ordinary rate plus fifty (50) per cent.
- 15.5 For the purposes of this clause the term "duty" shall include the requirement to remain contactable by telephone or mobile phone.

## 16 SHIFT WORK

- 16.1 An employee whose rostered hours of ordinary duty finish between 6.00pm and 8.00am or commence between 6.00pm and 6.30am shall be paid a morning or afternoon shift allowance as prescribed in Appendix 2 (Allowances) per rostered period of duty.
- 16.2 An employee working on any rostered hours of ordinary duty finishing on the day after commencing duty or commencing after midnight and before 5.00am shall be paid a night shift allowance as prescribed in Appendix 2 (Allowances) per rostered period of duty.
- 16.3 An employee permanently working a rostered shift in subclause 16.2 above the employee shall be paid a permanent night shift allowance as prescribed in Appendix 2 (Allowances) per rostered period of duty.
- 16.4 For the purposes of subclause 16.3, permanently working means working for any period in excess of four (4) consecutive weeks.
- 16.5 Change of shift allowance is prescribed by clause 33.

## 17 WEEKEND WORK

- 17.1 All rostered time of ordinary duty performed between midnight on Friday and midnight on Sunday shall be paid at the rate of time and a half.
- 17.2 Subject to sub clause 14.4, (Part Time Overtime), where Saturday or Sunday duties are required to be carried out in excess of the ordinary rostered hours, such excess time worked shall be paid for at the rate of double time.

## 18 ON CALL

- 18.1 An employee required to be on call for the purposes of ensuring they are readily available to undertake appropriate duties if required, shall receive an allowance as provided for in Appendix 2 (Allowances) of the Agreement.
- 18.2 In respect to any twelve (12) hour period or part thereof during which the employee is on-call, commencing from the time of finishing ordinary duty on Monday and the time of termination of ordinary duty on Friday will be paid On Call Allowance (a).
- 18.3 An employee required to be on call outside the period specified in subclause 18.2 or on a public holiday shall receive On Call Allowance (b), in respect to any twelve (12) hour period or part thereof.
- 18.4 Rosters shall be planned to ensure that employees receive four (4) clear days per fortnight free from duty including on call.
- 18.5 Where such days free from on call cannot be provided and employees are required to be on-call (including telephone recall of greater than one hour) the employee will receive up to five (5) days additional annual leave in a twelve (12) month period
  - (a) during weekend days or public holidays or on days that the employee is rostered for duty; and
  - (b) are rostered to be on-call for a minimum of two (2) days in every four (4) week cycle over twelve (12) cycles in an anniversary year.
- 18.6 An employee who is regularly rostered to be on-call in accordance with this clause will accrue additional leave on a pro rata basis in accordance with the table below:

No. of 4 week roster cycles on call	No. of Additional Days Leave
Less than 4	0
4 but less than 6	1
6 but less than 8	2
8 but less than 10	3
10 but less than 12	4
12 or more	5

- 18.7 To determine whether an entitlement arises under sub-clause (c) the employer will, between 1 December and 30 December in each year, calculate the number of four week roster cycles worked by the employee during the twelve (12) month period immediately preceding the date on which the calculation is made, during which the employee was rostered for on-call duty:
  - (i) on days on which the employee was not rostered for duty; and
  - (ii) was rostered for on-call duty for a minimum of two (2) days.
- 18.8 Any leave accrued in accordance with this clause shall be taken by agreement between the employer and the employee subject to the operational needs of the Blood Service.
- 18.9 Any additional leave accrued under this provision shall not attract any projected penalties or annual leave loading.

#### **Recall to Work**

- 18.10 Employees recalled to duty after leaving the employer's premises shall be paid from the time of receiving the call until the time of finishing such recall, for a minimum of three (3) hours work for such time so recalled at the following rates:
  - (i) within a spread of twelve (12) hours from the commencement of the last previous period of ordinary duty, at time and a half.
  - (ii) outside a spread of twelve (12) hours from the commencement of the last period of ordinary duty, at double time.
- 18.11 Employees who work so much recall between midnight and the commencement of their next succeeding rostered period of duty that they would not have at least ten (10) consecutive hours off duty between those times, shall, subject to subclause 18.12 below, be released after completion of such recall worked until they have ten (10) consecutive hours off duty without loss of pay for rostered ordinary hours occurring during such absence.
- 18.12 If on the instructions of the employer an employee resumes or continues work without having had ten (10) consecutive hours off duty the employee shall be paid at the rate of double time until they are released from duty for a rest period of at least ten (10) hours without loss of pay during such absence. No employee shall present for duty on a voluntary basis unless they have had ten (10) consecutive hours off duty.
- 18.13 In the event of any employee finishing any period of recall at a time when reasonable means of transport are not available for the employee to return to his or her place of residence the employer shall provide adequate transport free of cost to the employee.
- 18.14 No employee shall be permitted to be on call in the twenty-four (24) hour period prior to any change of shift.

#### **Telephone Recall**

- 18.15 Where an employee is recalled to duty by telephone, such an employee shall be paid a minimum of one (1) hour's overtime for such recall work.
- 18.16 For subsequent telephone recalls beyond the first hour, the employee will be paid a minimum of one (1) hour's overtime provided that multiple recalls within a discrete hour will not attract an additional payment.
- 18.17 Where the person on-call is not available, or where there is no person rostered oncall or where the professional advice of an un-rostered scientist is required, the telephone recall allowance shall be paid.

# PART 4 – LEAVE

For the purposes of this Part:

- Child means as defined by <u>s.17</u> of the Act
- De facto means as defined <u>De facto partner of a national system employee by</u>
   <u>the Act</u>
- Immediate family: means
  - (a) a spouse (includes former spouse), de facto partner, child, parent, grandparent, grandchild or sibling of the employee; or
  - (b) a child, parent, grandparent, grandchild or sibling of a spouse or de facto partner of the employee.
- **Ordinary pay** means remuneration in accordance with the employee's classification under this Agreement plus higher qualifications allowances, and over Agreement payments, if any.

## 19 PERSONAL LEAVE

- 19.1 For the purposes of this clause personal leave includes sick, carer's and urgent pressing necessity leave entitlement
- 19.2 All full time employees shall accrue the following amount of personal leave each anniversary year:

(i)	First year of continuous service	121 hours and 36 minutes
(ii)	Second, third and fourth year of continuous service	136 hours and 48 minutes
(iii)	Fifth year of continuous service and thereafter	190 hours

- 19.3 Personal leave for part time employees will accrue on a pro rata basis.
- 19.4 Personal leave will accrue from year to year without limit.
- 19.5 Personal leave will be debited by the hour.

#### Definitions

- 19.6 Personal leave shall cover the following types of leave:
  - (i) **Sick Leave:** Where an employee is absent on the grounds of personal illness or personal injury, affecting the employee.
  - (ii) **Carers Leave:** Where an employee is required to provide support to a member of the employee's immediate family, or a member of the employee's household, who requires care or support because of:
    - (a) a personal illness, or personal injury, affecting the employee; or
    - (b) an unexpected emergency affecting the employee.
  - (iii) **Urgent Pressing Necessity Leave:** A matter that must be attended to by the employee and which cannot reasonably be deferred.
- 19.7 All employees who are absent from work on account of matters relating to personal leave, as defined above, will be eligible for personal leave without deduction of pay as provided in this clause.

- 19.8 An employee must provide the Blood Service with reasonable evidence in support of an application for leave of absence on the grounds of personal leave. This evidence may include statutory declaration, certificates from relevant medical practitioners and health professionals. Such certificates or statutory declarations may not be authorised by Blood Service employees and/or relatives of the employees concerned, where evidence is required.
- 19.9 To access personal leave the employee shall as soon as is reasonably practicable advise their manager of the employee's inability to attend for work and the estimated duration of such absence, provided that such advice other than in extraordinary circumstances shall be given prior to or within twenty-four (24) hours of the commencement of such absence.
- 19.10 If the period during which an employee takes paid personal/carer's leave includes a day or part-day that is a public holiday, the employee is taken not to be on paid personal/carer's leave on that public holiday, but will be entitled to the ordinary time public holiday payment as per the provisions of this Agreement.

#### Sick Leave

- 19.11 An employee may self-certify sick leave with respect to absences on three (3) single days in any one year of service. For sick leave in excess of the limits described the employee is to provide evidence in accordance with sub clause 19.8.
- 19.12 Where an employee is on annual leave and suffers an illness or personal injury, upon receipt of a medical certificate or statutory declaration the annual leave will be re-credited and the employee's personal leave will be debited, provided that sufficient personal leave entitlements exist.

#### Carer's Leave

- 19.13 An employee may access an unlimited amount of their accrued personal leave entitlement for the purposes of carer's leave. The employee shall, if required, produce a certificate stating that the illness is such as to require care by another.
- 19.14 Where an employee is on annual leave and is required to, provide support to a member of the employee's immediate family, or a member of the employee's household as defined above, upon receipt of a medical certificate or statutory declaration the annual leave will be re-credited and the employee's personal leave will be debited, provided that sufficient personal leave entitlements exist.

#### Unpaid Carer's Leave

19.15 Where an employee has exhausted all paid personal leave entitlements, they are entitled to take unpaid personal leave to care for members of their immediate family or household who are sick and require care and support or who require care due to an unexpected emergency. The employer and the employee shall agree on the period. In the absence of agreement, the employee is entitled to take up to two (2) days (up to a maximum of 16 hours) per occasion, provided the requirements 19.8 are met.

#### Personal Leave on Accrued Days Off (ADO)

19.16 Where an employee is suffers an personal illness or injury on an ADO or is required to, provide support to a member of the employee's immediate family, or a member of the employee's household while on an ADO such day will stand as the accrued day off and another day will not be substituted for that accrued day off, nor will the day off be treated as personal leave.

19.17 Payment for personal leave absences will not be paid in addition to the payment for the accrued day off and the day will not be debited as personal leave.

#### Management of Absenteeism

- 19.18 Where there is an identified pattern of absence or a suspected abuse of the entitlements contained within this clause, Blood Service may initiate discussions with the employee concerned and/or take necessary steps to address the problem, including, but not limited to, requesting medical certificates for all absences from a registered medical practitioner.
- 19.19 The intention of this clause is to proactively assist employees to manage their health and safety in addition to the operational requirements of the Blood Service.

## 20 COMPASSIONATE LEAVE

- 20.1 An employee, other than a casual employee, may access four (4) days paid compassionate leave for the first occasion in a calendar year and then a further two (2) days paid compassionate leave for each occasion thereafter in the calendar year, when a member of the employee's immediate family, or a member of the employee's household:
  - (i) contracts or develops a serious personal illness that poses a serious threat to his or her life;
  - (ii) sustains a serious personal injury that poses a serious threat to his or her life, or
  - (iii) dies.
- 20.2 Employees may access annual leave and accrued long service leave for the purpose of compassionate leave in addition to the entitlement provided for in sub clause 20.1 above.
- 20.3 Further unpaid compassionate leave may be requested by employees. Requests will be considered by the employer bearing in mind operational requirements, however, such requests shall not be unreasonably refused.
- 20.4 A casual employee is entitled to two (2) days unpaid compassionate leave per occasion.
- 20.5 Proof of such death shall be provided by the employee to the satisfaction of the employer, if requested.

## 21 PURCHASED LEAVE

- 21.1 Employees may apply for and be granted purchased leave employment arrangements are subject to agreement with the employer, such agreement not being unreasonably withheld.
- 21.2 These arrangements are defined as meaning a situation where an employee takes an additional four (4) weeks leave per annum in addition to all other leave entitlements but is paid 48/52 of the weekly base rate prescribed by this Agreement for each week during which their employment is subject to these arrangements.
- 21.3 Other entitlements will be unaffected by these arrangements.
- 21.4 Where an employee applies for leave pursuant to this clause the employer shall respond to such request within four (4) weeks.

## 22 PUBLIC HOLIDAYS

22.1 An employee in Victoria shall be entitled to holidays on the following days:

New Year's Day, Good Friday, Easter Saturday, Easter Monday, Christmas Day, Boxing Day, Australia Day, Labour Day, Anzac Day, Queen's Birthday and Melbourne Cup Day.

#### Substitute Days

- 22.2 When Christmas Day is a Saturday or a Sunday, a substitute day shall be observed on 27 December.
- 22.3 When Boxing Day is a Saturday or a Sunday, a substitute day shall be observed on 28 December.
- 22.4 When New Year's Day or Australia Day is a Saturday or Sunday, a substitute day shall be observed on the next Monday.

#### **Additional Days**

22.5 Where in Victoria additional public holidays are declared or prescribed on days other than those set out in 22.1, those days shall constitute additional days for the purpose of this Agreement.

#### Payment for Work on Public Holidays When Substitute Days Are Declared

22.6 If an employee works on a substitute day the employee will receive public holiday entitlements for working the substituted day.

### Public Holiday Pay for Part Time Staff Rostered Off

- 22.7 To determine the entitlement to public holidays for part-timers rostered off on a public holiday the following shall apply:
  - (i) Where a public holiday occurs on a day a part-time employee normally works, but the employee is not required to work, the employee is entitled to receive the public holiday benefit as prescribed by this Agreement.
  - (ii) Where a public holiday occurs on a day a part-time employee is not rostered to work the employee shall receive payment according to the following formula: average weekly hours over the previous six (6) months are to be determined and a pro-rata payment made, regardless of whether the employee would ever work on that day of the week.

#### Example:

Average Hours	Shift Length	Base Payment	Penalty	Payment In hours
24 hours	8 hours	24/38x 8	T 1.0	5.05
24	9.5 hours	24/38 x 9.5	T 1.0	6.0

#### Substitution of Religious Public Holidays

22.8 Subject to the ongoing operational needs of the employer an employee may, with the prior agreement of the employer, substitute a public holiday under this Agreement with a nominated religious holiday. Where a religious holiday is nominated to be a substitute public holiday and the employee works on the actual public holiday he or she will be paid at ordinary time. Applications are to be made at least one month in advance of the date on which the public holiday occurs.

#### Payment for Time Worked on a Public Holiday

- 22.9 An employee who works (excepting on recall) on any day specified in subclause 22.1, 22.2, 22.3, 22.4 or 22. 5 shall:
  - (i) be paid for the time so worked with a minimum of four (4) hours' wages at the rate of time and a half in addition to the weekly wage prescribed herein; or
  - (ii) be entitled to time off amounting to one (1) and a half (1/2) times the hours worked with a minimum of six (6) hours' time off without loss of pay; such time off to be taken at a time mutually convenient to the employer and employee within one (1) month of the day on which the employee worked, provided that where an employee is entitled to a full working day off, such time off work may be added to the employee's annual leave by mutual consent.
- 22.10 An employee who is recalled to duty and works on any day specified in sub clause 22.1 shall be paid from the time of receiving the recall until the time of finishing such recall duty with a minimum of two (2) hours payment for each such recall at the rate of time and a half in addition to the weekly wage prescribed herein.
- 22.11 Where such holiday occurs on his or her rostered day off, the employee shall be entitled to receive one (1) and a half (1/2) day's pay in addition to the weekly wage or one (1) and a half (1/2) days off at a time convenient to the employer without loss of pay in lieu thereof.
- 22.12 In respect of Easter Saturday (Easter Eve), an employee who ordinarily works Monday to Friday and who does not work on Easter Saturday shall be entitled to one (1) day's pay in respect of Easter Saturday or, where there is mutual consent, within four (4) weeks following the date on which such holiday occurred the employee may take one day off in lieu or have one day added to his or her annual leave.
- 22.13 Where Christmas Day and/or Boxing Day and/or New Year's Day fall on a Saturday or a Sunday, an employee, other than a Casual employee, who works ordinary hours on Christmas Day and/or Boxing Day and/or New Year's Day shall be paid at the rate of time and one half for the time worked with a minimum of four (4) hours wages.
- 22.14 In addition to the benefit provided by subclause 22.13 an employee who works on Christmas Day and/or Boxing Day and/or New Year's Day shall, for each day so worked, either be allowed a substitute holiday at a time convenient to the employer or receive an extra day's wages at ordinary rates.
- 22.15 If such an employee works on both the actual day and the day prescribed as a substitute day for the actual day or days, he or she shall be paid at the normal rate prescribed by this Agreement for work on the actual day (weekend rates) and public holiday rates on the substitute day.
- 22.16 If a public holiday occurs during a period of paid personal or carer's leave, the employee is taken not to be on personal or carer's leave on that public holiday.

## 23 PARENTAL LEAVE

23.1 Parental Leave shall be in accordance with the Act, as may be varied from time to time. <u>NES Parental Leave and related entitlements.</u>

#### **Paid Parental Leave Entitlement**

- 23.2 An employee, other than a casual employee, will be entitled to paid parental leave under this clause provided the employee has completed at least twelve (12) months continuous service with the Blood Service, immediately prior to the birth or placement for adoption of a child.
- 23.3 Eligible employees shall receive fourteen (14) weeks paid maternity and adoption leave.
- 23.4 This may be taken at double quantum or half pay over the period.

#### **Concurrent (Partner) Leave Entitlement**

- 23.5 An employee, other than a casual employee, whose partner gives birth will be entitled to two (2) weeks paid concurrent leave at the time their partner gives birth to a child or at the time the employee adopts a child, provided the employee has completed at least twelve (12) months continuous service with the Blood Service immediately prior to the commencement of their concurrent leave.
- 23.6 This may be taken at double quantum or half pay over the period.
- 23.7 Up to an additional two (2) week's unpaid concurrent leave will be available.

#### **Pre-natal Leave**

23.8 Where an employee is required to attend pre-natal appointments or parenting classes that are only available or can only be attended during the ordinary rostered shift of the employee, then the employee on production of satisfactory evidence to this effect may use their Personal Leave for this purpose.

#### Personal Leave and Special Maternity Leave

- 23.9 Where the pregnancy of an employee not then on maternity leave terminates other than by the birth of a living child, the employee may take leave for such periods as a registered medical practitioner certifies as necessary, as follows:
  - (a) where the pregnancy terminates during the first twenty (20) weeks, the employee is entitled to access any paid and/or unpaid sick leave entitlements in accordance with the relevant personal leave provisions;
  - (b) where the pregnancy terminates after the completion of twenty (20) weeks, the employee is entitled to paid special maternity leave not exceeding the amount of paid maternity leave available under subclause 23.3, and thereafter, to unpaid special maternity leave.
  - (c) where an employee not then on maternity leave is suffering from an illness whether related or not to pregnancy an employee may take any paid sick leave to which she is entitled and/or unpaid sick leave in accordance with the relevant personal leave provisions.

#### Right to Request extension of Unpaid Leave and to Return to Work Part-time

23.10 Requests for flexible working arrangements will be dealt with in accordance with the Act (inclusive the amendments passed in the Fair Work Amendment Act 2013 (No. 73 of 2013 - Schedule 1). In addition the parties invest the FWC with jurisdiction to deal with disputes about requests for flexible working arrangements in accordance with the Dispute Settlement Procedure in this Agreement.

#### Unpaid Parental Leave – Less than 12 months Service

23.11 An employee who does not satisfy the qualifying service requirement for the paid components of leave shall be entitled to leave without pay for a period not exceeding fifty-two (52) weeks.

#### Service

23.12 Service with an institution as defined is to be regarded as service with the Blood Service for the purposes of this clause.

## 24 ANNUAL LEAVE AND LEAVE LOADING

- 24.1 Full time employees shall accrue progressively four (4) weeks (152 hours) annual leave for each completed twelve (12) months of continuous service.
- 24.2 Employees, where possible, are required to give at least two (2) weeks prior notice of their intent to take leave.
- 24.3 Annual leave may be taken in single day periods not exceeding ten (10) such days in any calendar year at a time agreed between the Blood Service and employee.
- 24.4 The Blood Service shall, as far as practicable, arrange to grant annual leave to suit the convenience of the employee. It is accepted that due to operational requirements, this cannot always be achieved.
- 24.5 Annual leave entitlements may be cashed out in accordance with the Act, by mutual agreement in writing between the employee and the Blood Service, provided that the employees retain an entitlement to at least four (4) weeks annual leave.
- 24.6 Annual leave is exclusive of any public holidays as prescribed in clause 22 Public Holidays and any other periods of paid leave including personal leave and compassionate leave in accordance with the NES.

#### Annual Leave Loading

- 24.7 For all periods of annual leave employees shall in addition receive the higher of either:
  - (a) a loading of 17.5% leave loading allowance calculated on their ordinary pay provided that the maximum allowance payable shall be as per Appendix 2 (Allowances).
  - (b) payment for the period of annual leave calculated at the employee's average hourly earnings (excluding overtime) over the previous twelve (12) months, or such shorter period of service which might apply, including shift premiums and/or Saturday, Sunday and public holiday premiums, provided that for workers who work on Saturdays and/or Sundays only, or who are rostered on permanent night shift, payment for the period of annual leave shall calculated at the rate of pay that they would have earned had they been at work.

24.8 Annual leave loading will be paid in the first full pay period on or after 1 December each year, calculated on the employee's accrued entitlement to annual leave (December to November of the preceding year) to a maximum of four (4) weeks annual leave per annum, plus any additional annual leave accrued by shift worker under subclause 24.9 below.

#### Additional Leave for Shift Workers

- 24.9 For the purposes of an additional week's annual leave provided by the NES a shift worker is defined as an employee who:
  - a) is regularly rostered over seven (7) days of the week; and
  - b) regularly works ordinary hours on weekends.
- 24.10 Employees including part-time employees who work shifts in excess of four (4) hours which fall on a Saturday and/or Sunday as part of their ordinary hours will accrue additional annual leave at the rate of 0.5 times the number of ordinary hours worked on any weekend day, up to a maximum of thirty-eight (38) hours additional leave in any twelve (12) month period, in addition to the leave prescribed in subclause 24.1.
- 24.11 Provided that, in the case of part-time workers who work both a Saturday and a Sunday shift on the same weekend, only one shift per weekend will attract the accrual of the additional annual leave (i.e. either the Saturday or Sunday shift, but not both), up to the maximum accrual of thirty-eight (38) hours in any twelve (12) month period. Provided further that where a differing number of hours are worked on a Saturday and Sunday by a part-time worker on any one (1) weekend, the longer shift will be used to calculate the accrual of additional annual leave.

# 25 CONFERENCE, EXAMINATION, PROFESSIONAL DEVELOPMENT AND STUDY LEAVE

- 25.1 The Blood Service supports employees being provided with access to learning and development opportunities, which will enhance their ability to work competently in their role and fulfil professional development requirements.
- 25.2 An employee who attends Blood Service initiated training will be paid as though they had worked a typical roster that day.
- 25.3 Where possible all requests for conference and professional development leave should be requested in writing six (6) weeks in advance of the proposed leave date.
- 25.4 The Blood Service will, wherever possible notify the employee whether their request for conference, professional development or study leave will be granted within seven (7) days of an application being made.

#### **Conference Leave**

- 25.5 Each part-time or full time employee shall be entitled to two (2) days paid conference leave per annum to attend scientific or health-related conferences.
- 25.6 An employee seeking leave in accordance with this clause can be requested to provide details of the conference/seminar name, venue and date/time. An employee is not required to report back in any way or provide in-services following conference/seminar attendance.

25.7 Where possible the leave should be requested in writing six (6) weeks in advance of the proposed leave date.

#### **Examination Leave**

- 25.8 An employee shall be granted leave in order to attend examinations necessary to obtain a higher qualification, where the qualification is of benefit to the individual and the Blood Service, provided that such examinations are held within Australia.
- 25.9 The amount of such leave shall be sufficient to allow the employee:
  - a) to proceed to and from the place of examination; and
  - b) in addition, to allow three (3) clear days prior to the oral examination and either three (3) clear days or three (3) single days prior to the written papers with a maximum of six (6) days pre-examination study leave in any calendar year.

#### Professional Development Leave

25.10 All full-time employees shall be entitled to three (3) days professional development leave per annum for the purpose of furthering their professional development, including but not limited to research, home study and attendance at seminars and conferences.

#### Study Leave

- 25.11 The organisation, where possible will allow for paid study leave where the study is of benefit to the individual and the employer. Prior application must be made to the employer.
- 25.12 Upon approval, a full time employee shall be entitled to study leave of four (4) hours per week for up to twenty-six (26) weeks per annum (104 hours). A part-time employee will be entitled to paid study leave on a pro rata basis.
- 25.13 Paid study leave may be taken as mutually agreed by, for example, four (4) hours per week, eight (8) hours per fortnight or blocks of thirty-eight (38) hours.
- 25.14 Applications for paid study leave will be dealt with on a case by case basis by the Blood Service.

## 26 EMPLOYEE REPRESENTATIVE LEAVE

26.1 The Blood Service will provide up to five (5) days paid leave per annum for union representatives or other workplace representatives to attend union related activities and/or training. The union must provide adequate notice of any such activities. Requests for additional leave may be considered.

## 27 LEAVE WITHOUT PAY

- 27.1 Employees may apply for, and be granted up to twelve (12) months leave without pay (LWOP) subject to agreement with the employer, such agreement not being unreasonably withheld and must ensure the employer is able to meet operational requirements.
- 27.2 Where an employee applies for leave pursuant to this clause, the employer shall respond within a period of four (4) weeks.
- 27.3 An employee must have twelve (12) months continuous permanent service to be eligible for LWOP.

- 27.4 All existing leave entitlements (annual leave, LSL and ADO) must be exhausted prior to a LWOP request being granted.
- 27.5 A maximum period of twelve (12) months absence from work may be requested. The total absence includes all leave taken along with any requested LWOP.
- 27.6 Whilst on LWOP an employee shall not accrue any form of entitlements to paid leave and/or be entitled to payment for public holidays that occur during this period.
- 27.7 Any granted LWOP shall not be included for purposes of calculating years of service.

## 28 LONG SERVICE LEAVE

#### Entitlement

- 28.1 An employee shall be entitled to Long Service Leave with pay, in respect of continuous service with the Blood Service which includes service with Institutions, as defined in clause 2 (Definitions), in accordance with the provisions of this clause.
- 28.2 The terms of such entitlement shall be:
  - (a) An amount of twenty-six (26) weeks (988 hours for a full time employee, pro-rata for a part time employee) long service leave on the completion by the employee of fifteen (15) years continuous service and thereafter an additional 8.6 weeks (329.3 hours for a full time employee, pro rata for a part-time employee) long service leave on the completion of each additional five years' service.
  - (b) Long service leave entitlements shall accrue progressively at the rate of 0.0333 hours for every ordinary hour worked, and for every hour of paid leave, ordinary hours on account of public holidays or any period of absence on account of injury arising out of or in the course of employment for which the employee receives accident make-up pay under clause 38.
  - (c) Long service leave which accrued prior to the operation of this agreement shall be converted to hours in accordance with clause 28.2(b).
  - (d) In the case of an employee who has completed at least ten (10) years' service and less than fifteen (15) years' service whose employment is terminated for any cause other than serious and wilful misconduct, the Blood Service shall pay to the employee such amount of long service leave as stands to his or her credit at the date of termination.
  - (e) Where the employment of an employee is for any reason terminated after fifteen (15) years' service the Blood Service shall pay to the employee such amount of long service leave as stands to his or her credit at the date of termination.
  - (f) Where an employee who has at least ten (10) years' service dies while still in the employment of the Blood Service, the Blood Service will pay to the employee's estate such amount of long service leave as stands to his or her credit at the date of death.
  - (g) Where an employee is entitled to a period of long service leave, the employer shall, at the request of the employee and subject to the approval of the employer (such approval shall not be unreasonably withheld) allow the employee to take the whole or any part of the long service leave at double the quantum of leave at half pay or half the quantum of leave at double pay.

#### Service Entitling To Leave

- 28.3 Subject to this clause the service of an employee of an Institution as defined means service exceeding six months for which long service leave, or payment in lieu, has not been received in one or more Institutions.
- 28.4 When calculating the aggregate of service entitling to leave any period of employments with any of the said Institutions of less than six (6) months duration shall be disregarded.
- 28.5 For the purposes of this clause service shall be deemed to be continuous notwithstanding:
  - (a) the taking of any annual leave or long service leave;
  - (b) any absence from work on paid personal leave, compassionate leave or parental leave;
  - (c) any interruption or ending of the employment by the employer if such interruption or ending is made with the intention of avoiding obligations in respect of long service leave or annual leave;
  - (d) any absence on account of injury arising out of or in the course of the employment of the employee for a period which payment is made under clause 38 (Accident Pay);
  - (e) any leave of absence of the employee where the absence is authorised in writing by the employer to be counted as service;
  - (f) any interruption arising directly or indirectly from industrial action;
  - (g) any period of absence from employment between the engagement with one of the said Institutions and the Blood Service provided it is less than 5 weeks inclusive of annual leave;
  - (h) the dismissal of an employee by the Blood Service if the employee is reemployed by the blood service with a period not exceeding two (2) months from the date of such dismissal;
  - (i) any absence from work of an employee on unpaid leave;
  - (j) any other absence of an employee by leave of the employer, or on account of injury arising out of or in the course of his or her employment not covered by 28.5 (d).
- 28.6 In calculating the period of continuous service of any employee, any interruption or absence of a kind mentioned in 28.5 (a) (e) shall be countered as part of the period of his or her service. Any interruption or absence of a kind mentioned in 28.5 (f) (j) shall not be counted, unless it is authorised in writing by the employer.

#### Payment for Period of Leave

- 28.7 Payment for long service leave shall be at the employee's ordinary hourly rate inclusive of casual loading, higher qualifications allowance and over-agreement payment (where applicable).
- 28.8 Payment to an employee in respect of Long Service Leave shall be made in one of the following ways:
  - (a) in full in advance when the employee commences his or her leave; or
  - (b) at the same time as payment would have been made if the employee had remained on duty

28.9 Where an increase occurs in the ordinary time rate of pay during any period of long service leave taken by the employee, the employee shall be entitled to receive payment of the amount of any increase in pay from the date that the increase applied.

### Taking Of Leave

- 28.10 When an employee becomes entitled to long service leave such leave shall be granted by the employer within six (6) months from the date of the entitlement, but the taking of such leave may be postponed to such date as is mutually agreed, or, in default of agreement, as is determined by the FWC.
- 28.11 Any long service leave shall be inclusive of any public holiday occurring during the period when the leave is taken.
- 28.12 If the employer and an employee so agree:
  - (a) the first six (6) months long service leave to which an employee becomes entitled may be taken in one (1), two (2) or three (3) separate periods or as otherwise mutually agreed; and
  - (b) any subsequent period of long service leave to which the employee becomes entitled may be taken in one (1) or two (2) separate periods, or as otherwise mutually agreed.
  - (c) in any other way agreed between the employer and the employee.
- 28.13 The Blood Service may by agreement with an employee grant long service leave to the employee before the entitlement to that leave has accrued, provided that such leave shall not be granted before the employee has completed ten (10) years' service.
- 28.14 Where the employment of an employee with less than fifteen (15) years' service who has taken long service leave in advance is subsequently terminated for serious and wilful misconduct, the Blood Service may, from whatever remuneration is payable to the employee upon termination, deduct and withhold an amount equivalent to the amount paid to the employee in respect of the leave in advance.

## 29 LEAVE TO ENGAGE IN EMERGENCY RELIEF ACTIVITIES

29.1 Employees who are members of the CFA, SES or a similar organisation may be released from duty without loss of pay to attend emergency situations requiring the attendance of the employee. The Blood Service may refuse time release where the employee's absence will adversely impact the capacity to maintain services of the Blood Service.

## **30 JURY SERVICE**

- 30.1 The Blood Service will pay an employee who is required to attend for jury service during their ordinary working hours the difference between the amount paid in respect of their attendance for jury service and their ordinary time earnings.
- 30.2 An employee will notify their manager as soon as possible of the requirement for them to attend for jury service and shall provide proof of attendance and the amount received in respect to their attendance.

## PART 5 - ALLOWANCES

## 31 RED CELL REFERENCE ALLOWANCE

- 31.1 Where an employee is classified as Laboratories & Processing Grade 3 or 4 and works in Red Cell Reference carrying out duties that satisfy the accountability, decision making and technical requirements of a Laboratories & Processing Grade 4 or 5 respectively, and their manager has required and authorised them to undertake these tasks, a daily allowance shall apply in accordance with Appendix 2 (Allowances).
- 31.2 These duties include but are not limited to; antibody investigations, manual phenotyping (excluding Rh/K), diagnostic reagents and referred patient and donor testing and other activities and responsibilities for these grades as outlined in Appendix 4 (Descriptors & Behaviour Guide).
- 31.3 This allowance only applies on days (shifts) that these duties are performed.
- 31.4 This allowance does not apply to employees permanently rostered in Reference where they have been appropriately classified for their role.

## 32 HIGHER DUTIES ALLOWANCE

- 32.1 An employee engaged for a period of five (5) or more consecutive working days to undertake duties, requested and approved by the Blood Service, carrying a higher rate than their ordinary classification shall be paid no less than the minimum rate prescribed for the higher classification.
- 32.2 Where less than five (5) consecutive days are worked performing the higher duties, no extra payment will be made to the employee.

## 33 CHANGE OF SHIFT ALLOWANCE

33.1 An employee who changes from working on one shift to another and the time of shift commencement differs by four (4) hours from the first shift shall be paid a change of shift allowance per occasion as specified in Appendix 2 (Allowances).

## 34 HIGHER QUALIFICATIONS ALLOWANCE

- 34.1 All employees who prior to the commencement date of this Agreement, were in receipt of a higher qualification allowance and remain in their current classification will continue to receive this allowance in accordance with Appendix 2 (Allowances), until such time they are appointed to a new classification within the organisation. When an employee is appointed to a new classification the employee will be moved to the nearest pay-point to ensure that their take-home pay is no less than what they earned prior to the appointment to the new classification.
- 34.2 A higher qualifications allowance under this Agreement shall be payable for all purposes.

#### 35 MEAL ALLOWANCE

35.1 An employee will be paid a meal allowance as specified in Appendix 2 (Allowances) where overtime is worked in excess of two (2) hours. Provided that

where such overtime work exceeds four (4) hours a further meal allowance shall be paid.

- 35.2 Where an employee is recalled to duty outside of usual working hours for a period in excess of two (2) hours (and when the time of such recall coincides with or overruns employees normal meal time), and where such overtime exceeds four (4) hours a further meal allowance shall be paid.
- 35.3 The meal allowance provisions shall not apply where a meal is supplied at the employer's expense.

## 36 WORK RELATED TRAVEL

36.1 Where an employee is required to travel during the course of their employment, reimbursement shall be in accordance with the Blood Service Travel Policies (inclusive of the Domestic Travel Policy, Taxi and Cab charge Policy and the National Travel Policy) as may be varied from time to time. This includes the reimbursement of reasonable costs (for example City Link tolls). The Travel Policy is separate from this Agreement and does not form a part of this Agreement. The provisions of these policies will not be reduced during the currency of this Agreement and any disputes about the application of the policies will be dealt with in accordance with the Dispute Settlement Procedure in this Agreement.

## PART 6 – MISCELLANEOUS

## 37 TERMINATION OF EMPLOYMENT

### Notice of Termination by the Employer

- 37.1 In order to terminate the employment of a full time or part time employee the Blood Service shall give the employee four (4) weeks' notice.
- 37.2 In addition to this notice, employees over forty-five (45) years of age at the time of giving such notice, with not less than two (2) years continuous service, are entitled to an additional week's notice.
- 37.3 Payment in lieu of notice will be made if the appropriate notice period (or part thereof) is not required to be worked.
- 37.4 In calculating any payment in lieu of notice, the wages an employee would have received in respect of the ordinary time they would have worked during the period of notice had their employment not been terminated, will be used.
- 37.5 The period of notice provided above, shall not apply in the case of dismissal for conduct that justifies instant dismissal, neglect of duty or misconduct, or to casual employees.

#### Notice of Termination by an Employee

- 37.6 Notice of termination required to be given by an employee is the same as that required of the Blood Service, except there is no requirement on the employee to give an additional weeks' notice based on the age of the employee concerned.
- 37.7 Where mutually agreed between the Blood Service and the employee a lesser period of notice may be given.
- 37.8 Payment in lieu of notice will be made if the appropriate notice period (or part thereof) is not required to be worked.
- 37.9 If an employee fails to give the appropriate notice, the Blood Service has the right to withhold monies due to the employee to a maximum amount equal to the ordinary time rate of pay for the period of notice.

#### Job Search Entitlement

37.10 Where the Blood Service has given notice of termination, the employee will be allowed up to one (1) days' time off without loss of pay for the purposes of seeking other employment.

#### Payment of annual leave on termination

37.11 Employees will be entitled to a payment of all annual leave and loading entitlements accrued but not already paid upon termination.

## 38 ACCIDENT PAY

38.1 The Blood Service shall pay and an employee shall be entitled to receive accident pay in accordance with this clause.

### Definitions

- 38.2 For the purposes of this clause, the following definitions shall apply:
  - (a) Act means the Accident Compensation Act (Victoria) 1985 as amended from time to time.
  - (b) Injury means any physical or mental injury within the meaning of the Act, and no injury shall give rise to an entitlement to accident pay under this clause unless an entitlement exists under the Act.
  - (c) No current work capacity

Where an employee has or is determined to have no current work capacity within the meaning of the Act, the term Accident Pay means a weekly payment of an amount representing the difference between:

- (i) the total amount of compensation, paid to the employee during the period of incapacity under the Act for the week; and
- (ii) the total weekly rate of ordinary pay as defined in clause 2.
- (d) Current work capacity

Where an employee has a current work capacity and returns to work with the Blood Service for fewer hours than were worked at the date of the injury, the term Accident Pay means a weekly payment of an amount representing the difference between:

- (i) The total amount of compensation paid to the employee under the Act for the period in question together with the average weekly amount they are earning; and
- (ii) The total weekly rate of ordinary pay as defined in clause 2.

#### 38.3 Payment for part of a Week

Where an employee has no capacity or current capacity for part of a week, such employee shall receive pro rata accident pay for that part of the week. That is, the employee shall be paid his/her ordinary pay, for that part of the week in which he/she worked or was on paid leave. For the remainder of the week that he/she has no capacity or a current capacity, the employee shall be paid an amount as described in clause 38.2(c) and 38.2(d).

- 38.4 Qualifications for Payment
  - (a) Subject to the terms of this clause, an employee covered by this agreement shall, upon receiving payment of weekly compensation and continuing to receive such payment under the Act, be entitled to be paid accident pay
  - (b) In the case of the termination by the Blood Service of an employee who is incapacitated and receiving accident pay, accident pay shall continue to apply subject to the provisions of this clause except in those cases where the termination is due to serious and/or wilful misconduct on the part of the employee.

- (c) In order to qualify for the continuance of accident pay on termination an employee shall if required provide evidence to the Blood Service of the continuing payment of weekly payments of compensation.
- (d) Subject to this clause, accident pay shall not apply in respect of any injury during the first five normal working days of incapacity. In relation to industrial diseases contracted by a gradual process or injury subject to recurrence, aggravation, or acceleration, such injuries or diseases shall not be subject to accident pay unless the employee has been employed with the employer at the time of the incapacity for a minimum period of one month.
- 38.5 Maximum period of payment

The maximum period or aggregate period of accident pay is a total of thirty-nine (39) weeks for any one injury.

38.6 Absences on paid leave

An employee shall not be entitled to the payment of accident pay in respect of any period of paid annual leave, or long service leave or for any paid public holiday in accordance with the provisions of this Agreement.

- 38.7 Cessation of right to accident pay
  - (a) Where there is a cessation or redemption of weekly compensation payments under the Act, the employer's liability to pay accident pay shall cease as from that date.
  - (b) Accident pay ceases after a maximum period or aggregate period of a total of thirty-nine (39) weeks for any one injury.
  - (c) Where the employee resigns from employment with the Blood Service, the entitlement to accident pay shall cease, save that if an employee who has a current work capacity cannot obtain suitable employment from the Blood Service but such alternative employment is available with another employer then the relevant amount of accident pay shall still be payable.
  - (d) All rights to accident pay cease on the death of the employee.

## 39 DISCIPLINARY PROCEDURE

- 39.1 Where disciplinary action is necessary the management representative shall notify the employee of the reason. The first warning shall be verbal and will be recorded on the employee's personal file.
- 39.2 If the problem continues the matter will be discussed with the employee and a second warning in writing will be given to the employee and recorded on the employee's personal file. A representative of the employee, which may include a union representative, shall be present if desired by either party.
- 39.3 If the problem continues the employee will be seen again by management. A final warning in writing may be given. The employee has the right to union or other representation.
- 39.4 In the event of the matter recurring, then the employee may be terminated. No dismissals are to take place without the authority of senior management.
- 39.5 Summary dismissal of an employee may still occur for acts of "serious and wilful misconduct".

- 39.6 In cases of serious misconduct where the Blood Service considers dismissal is not appropriate the Blood Service may issue the employee with a final warning, regardless of any previous warnings issued, as an alternative to dismissal.
- 39.7 If a dispute should arise over the disciplinary action, the course of action to be followed is that the matter shall be referred to FWC for resolution. Such resolution shall be accepted by the parties as final.
- 39.8 If after any warning a period of twelve (12) months elapses without any further warning or action being required, all adverse reports relating to the warning must be removed from the employee's personal file.

# PART 7 – SALARIES & RELATED INFORMATION

## 40 SALARIES

40.1 The following increases shall be paid in accordance with Appendix 1 (Classification Pay Ranges) of the Agreement:

(i)	14 August 2013	3%
(ii)	12 months from commencement of the agreement	3%
(iii)	24 months from commencement of the agreement	3%

40.2 Increases in subclauses 40.1(ii) and (iii) above will apply and be paid on the first full pay period on or after (FFPPOA) the prescribed date.

## 41 PAYMENT OF WAGES

- 41.1 Payment will be made by electronic transfer or other means directly into a nominated bank or like account.
- 41.2 Salaries will be paid fortnightly, provided no unforseen event outside the reasonable control of Blood Service frustrates the ability to meet the requirement of this clause.
- 41.3 Any underpayment of the employee's fortnightly salary will be corrected as soon as practicable.
- 41.4 If the Blood Service makes an overpayment to an employee, the following process will apply:
  - (a) The Blood Service will notify the employee of the error and the amount of the overpayment and advise the employee that, subject to anything the employee may have to say about the recovery of the overpayment, the Blood Service will seek to recover the overpayment through deductions from the employee's fortnightly salary;
  - (b) Subject to sub-paragraph 41.4(e) any overpayment is to be repaid within the same financial year in which it occurred;
  - (c) The employee will have seven (7) days within which to provide information to the Blood Service to establish that the recovery of the overpayment in the manner proposed will place undue financial hardship on the employee (Application). An employee my request additional time in which to provide information and such a request will not be unreasonably refused.
  - (d) If the employee does not make such an application, the employee will be required to authorise the Blood Service such that the Blood Service corrects any such overpayment by fortnightly deductions of ten (10) per cent of the employee's fortnightly salary, or the total amount (if the total amount is less than ten (10) per cent of the employee's fortnightly salary) until the full amount of the overpayment has been reimbursed to the Blood Service, unless otherwise agreed.

(e) If the employee makes an application that making repayments in the manner set out in subclause 41.4(d) above, places undue financial hardship<sup>1</sup> on the employee, the Blood Service may in consultation with the employee, vary the repayment schedule.

## 42 INCREMENTS SUBJECT TO PERFORMANCE

- 42.1 Where applicable, increment movements will occur in the first full pay period from 1 November each year.
- 42.2 All employees who commenced prior to 1 August will be entitled to receive the next increment in their respective grade unless they have been on unpaid leave for a period greater than nine (9) months.
- 42.3 Annual increments will be subject to the employee's satisfactory performance over the preceding twelve (12) months as outlined in their performance and development plan and review objectives.
- 42.4 Where an employee is undergoing a formal performance management process, the Blood Service may exercise its discretion to prevent an employee from progressing a salary increment after giving due consideration to all relevant factors.
- 42.5 The employee's manager, in consultation with Human Resources, must approve an employee not progressing an increment. The employee will be advised that a salary increment is being withheld.
- 42.6 If at the completion of the performance management process the manager, in consultation with Human resources, is satisfied that the acceptable performance standards have been met and maintained as detailed in the employee's performance plan, the annual increment will be applied from the date of completion of the process i.e. back pay will not apply.

## 43 SALARY PACKAGING

- 43.1 Employees shall be entitled to salary package part of their salary prescribed by this Agreement in accordance with the Blood Service policy and government legislation as amended from time to time.
- 43.2 Should the government legislation change, the Blood Service reserves the right to review its salary packaging arrangements which may include change to, or removal of existing salary packaging arrangements.
- 43.3 Whilst employees are required to comply with Blood Service policies and procedures regarding salary packaging they do not form part of this Agreement or their contract of employment.

## 44 SUPERANNUATION

44.1 The Blood Service shall contribute on behalf of the employee in accordance with the requirements of the Superannuation Guarantee (Administration) Act 1992 of the Commonwealth ("the SGA Act") as varied from time to time subject to:

<sup>&</sup>lt;sup>1</sup> For the avoidance of doubt the parties acknowledge that any dispute about financial hardship can be subject to the Dispute clause in this agreement (clause 47).

- (a) The employee being entitled to nominate the complying superannuation fund or scheme, in accordance with the SGA Act, to which contributions may be made.
- (b) The Blood Service contributions shall be paid on a monthly basis in line with the superannuation guarantee arrangements.
- (c) In the event that the employee does not nominate a preferred fund within four (4) weeks of commencing employment Health Employees Superannuation Trust Australia (HESTA) shall become the default fund.
- 44.2 An employee may sacrifice part of their salary as an employer contribution to superannuation. Where this occurs, the SGE contribution by the employer will be calculated on the employee's pre-salary sacrifice rate of pay.
- 44.3 Where pursuant to clause 43, an employee packages part of their salary, the employee's SGE contribution shall be calculated on the pre-packaged rate of pay.

# **PART 8 – CONSULTATION & DISPUTE RESOLUTION**

# 45 CONSULTATION

- 45.1 This term applies if:
  - (a) the employer has made a definite decision to introduce a major change to production, program, organisation, structure, or technology in relation to its enterprise; and
  - (b) the change is likely to have a significant effect on employees of the enterprise.
- 45.2 The employer must notify the relevant employees of the decision to introduce the major change, before the introduction of the major change.
- 45.3 The relevant employees may appoint a representative for the purposes of the procedures in this clause.
- 45.4 lf:
  - (a) a relevant employee appoints, or relevant employees appoint, a representative for the purposes of consultation; and
  - (b) the representative advises the employer of their identity;
  - (c) the employer must recognise the representative.
- 45.5 As soon as practicable after making its decision, the employer must:
  - (a) discuss with the relevant employees:
    - (i) the introduction of the change; and
    - (ii) the effect the change is likely to have on the employees; and
    - (iii) measures the employer is taking to avert or mitigate the adverse effect of the change on the employees; and
  - (b) for the purposes of the discussion provide, in writing, to the relevant employees:
    - (i) all relevant information about the change including the nature of the change proposed; and
    - (ii) information about the expected effects of the change on the employees; and
    - (iii) any other matters likely to affect the employees.

However, the employer is not required to disclose confidential or commercially sensitive information to the relevant employees.

- 45.6 The employer must give prompt and genuine consideration to matters raised about the major change by the relevant employees.
- 45.7 If a term in the enterprise agreement provides for a major change to production, program, organisation, structure or technology in relation to the enterprise of the employer, the requirements set out in sub clauses 45.2, 45.3 and 45.5 are taken not to apply.
- 45.8 In this term, a major change is likely to have a significant effect on employees if it results in:
  - (a) the termination of the employment of employees; or

- (b) major change to the composition, operation or size of the employer's workforce or to the skills required of employees; or
- (c) the elimination or diminution of job opportunities (including opportunities for promotion or tenure); or
- (d) the alteration of hours of work; or
- (e) the need to retrain employees; or
- (f) the need to relocate employees to another workplace; or
- (g) the restructuring of jobs.
- 45.9 In this term, relevant employees mean the employees who may be affected by the major change.

# 46 REDUNDANCY

46.1 This clause shall not apply to persons engaged on a fixed term or casual basis.

### **Discussions before Termination**

- 46.2 Where the Blood Service has made a definite decision that it no longer wishes the job an employee has been doing to be done by anyone and this is not due to the ordinary and customary turnover of labour and that decision will lead to termination of employment, the Blood Service shall hold discussions with the employee(s) directly affected in accordance with clause 45 Consultation. In determining a redundancy, consideration will be given to the following:
  - (a) the need to retain necessary skills for operational reasons;
  - (b) where the length of service and/or skills justify the transfer of the employee to a different location within the organisation;
  - (c) the cost of the redundancy.
- 46.3 The discussions shall take place as soon as practicable after the Blood Service has made the decision. Discussions shall cover among other things, any reasons for the proposed terminations, measures to avoid or minimise the terminations and measures to minimise any adverse effect of any terminations on the employees concerned. The Blood Service is not required to disclose confidential information which may adversely affect the Blood Service.

# Notice of Termination of Employment

- 46.4 In order to terminate the employment of a redundant employee the Blood Service will give to the employee notice, or payment in lieu of notice, in accordance with clause 37 (Termination of Employment).
- 46.5 Payment in lieu of notice prescribed above must be made if the appropriate notice period is not given. For the avoidance of doubt, employment may be terminated by part of the period of notice specified and part payment in lieu thereof.
- 46.6 The required amount of payment in lieu of notice must be at least equal to the total of all amounts that the employee would have received had the employees employment continued until the end of the required notice period having regard to:
  - (a) the employee's ordinary hours of work;
  - (b) the amounts ordinarily payable to the employee in respect of those hours, including for example, allowances, loading and penalties; and

- (c) any other amount payable under the employee's contract of employment.
- 46.7 For the avoidance of doubt, an entitlement to notice or payment in lieu of all or part of notice under this clause arises instead of, and not in addition to, any other entitlements to notice on termination of employment that the employee may have.
- 46.8 An employee may elect or the Blood Service may direct to terminate an employee's employment at any time from the commencement of the period of notice provided in sub clause 46.4 and before the end of the period of notice the Blood Service will pay out the outstanding notice required.

# **Severance Pay**

46.9 In addition to the period of notice an employee whose employment is terminated for reasons of redundancy shall be entitled to severance pay as follows:

Employee's Period of Continuous Service	Redundancy Pay period (based on the ordinary rate of pay for the relevant classification )
1 year	4 weeks
2 years	6 weeks
3 years	7 weeks
4 years	8 weeks
5 years	10 weeks
6 years	12 weeks
7 years	14 weeks
8 years	16 weeks
9 years	18 weeks
10 years	20 weeks
11 years	22 weeks
12 years	24 weeks
13 years	26 weeks
14 years	28 weeks
15 years	30 weeks

# Suitable Alternative employment

- 46.10 Where a redundancy situation occurs the Blood Service will make reasonable efforts to identify suitable redeployment opportunities within the state the employee resides.
- 46.11 The Blood Service will give consideration to employees whose positions have been formally declared as excess to requirements by way of inviting them to apply for internal vacancies comparable to that held by them prior to their position being declared surplus before they are generally advertised. The surplus employee must be able to demonstrate that they meet the selection criteria associated with the role, or could meet the selection criteria within a reasonable time with reasonable training and, if these conditions are met, may be redeployed to such positions subject to sufficient vacancies existing.
- 46.12 Once a position is formally declared by the Blood Service as excess to requirements, the affected staff member will be supplied with a list of appropriate internal vacancies within the state that the employee resides.
- 46.13 Consideration will be given to employees referred to in sub clause 46.15 for a maximum period of four (4) weeks after the Blood Service formally notifies the employees that their position will be made redundant. Where an employee is not

redeployed within four (4) weeks after receiving formal notice that their substantive position is redundant, the employee may be terminated.

Note: The four (4) week period referred to herein includes the required period of notice detailed in clause 37 (Termination of Employment).

- 46.14 An employee who resigns in this four (4) week period will still be entitled to severance pay (if applicable) as if they had worked until the end of the notice period. However the notice payment they are entitled to under sub clause 46.8 of this Agreement will reduce by the number of weeks that have lapsed since the date of the formal notification by the Blood Service up to the date of resignation by the employee. The employee will not be entitled to the balance of the four (4) week period after the date of resignation.
- 46.15 An employee who accepts redeployment with the Blood Service is not entitled to any severance pay or notice on termination.
- 46.16 An employee who rejects an offer of acceptable employment with the Blood Service may forfeit their right to severance pay. Any dispute about whether the redeployment opportunity is acceptable employment will be dealt with in accordance with the dispute settlement procedure of this agreement.
- 46.17 Where an employee is transferred to lower paid duties by reason of redundancy the same period of notice must be given as the employee would have been entitled to if the employment had been terminated and the Blood Service may, at its discretion, make payment in lieu thereof of an amount equal to the difference between the former ordinary rate of pay and the new ordinary time rate for the number of weeks of notice still owing.

### Career Transition Services

46.18 The Blood Service may select an outplacement agency to assist the redundant employee in obtaining external employment.

### Time Off during notice period

- 46.19 The employee who is under notice of termination shall be allowed a reasonable period of time off without the loss of pay for the purpose of seeking other employment. The time off shall be agreed between the employer and employee and taken at times which are convenient to the employee after consultation with the employer.
- 46.20 The Blood Service may require the employee to produce proof of attendance at an interview, failure of the employee to do so, shall result in this entitlement being forfeited.

### Certificate of Service

- 46.21 On request, the Blood Service will provide an employee terminated due to redundancy with a Certificate of Service setting out:
  - (i) employee's name;
  - (ii) period of employment; and
  - (iii) last position held.

# 47 DISPUTE SETTLEMENT PROCEDURE

- 47.1 The objectives of the procedure are to promote the prompt resolution of disputes or grievances in relation to the application of this Agreement or the NES by consultation, cooperation and discussion in the workplace.
- 47.2 The term 'parties' referred to in this clause means the Blood Service and its employees and the union
- 47.3 Whilst this procedure is in place work must continue in accordance with usual practice. No stoppage of work or any form of ban or limitation of work shall be applied provided that this does not apply to an employee who has a reasonable concern about an imminent risk to his or her health or safety.
- 47.4 No party shall be prejudiced as to the final settlement by the continuance of work.
- 47.5 The employee(s) may choose to have a representative involved in the grievance process from Step 2 onwards, which may be the Union
- 47.6 Health and Safety Matters are exempted from Step 4.

# Step 1

47.7 In the first instance, the employee(s) shall inform their immediate supervisor of the existence of the grievance and they shall attempt to solve the grievance unless the grievance is about the conduct of the aggrieved employee(s)' immediate supervisor in which case the employee(s) will first discuss the matter with another representative of the Blood Service.

# Step 2

47.8 If the grievance is still unresolved, the employee(s) will submit the matter in writing to their manager to facilitate further discussion in an attempt to resolve the matter.

# Step 3

- 47.9 If the grievance continues to be unresolved, further discussion shall occur with the manager and/or human resources representative, employee(s) and/or their representative;
  - (a) the aggrieved employee(s) and/or their representative will have the opportunity to present all aspects of the grievance;
  - (b) the grievance shall be investigated in a thorough, fair and impartial manner;
  - (c) there will be no undue delay in the progression of the matter, with the intent to resolve disputes and grievances as quickly as is reasonably possible.

# Step 4

47.10 Should the dispute or grievance remain unresolved following the exhaustion of the above three (3) steps a party may apply to have the dispute conciliated by the FWC. No party can refer the dispute to conciliation unless and until the above steps have been exhausted and provided that they have been adhered to.

# Step 5

47.11 An application to the FWC or its successor to assist the parties to resolve a dispute or grievance by conciliation under this clause can only be made in relation to the application of this Agreement or the NES.

47.12 If conciliation fails to resolve the dispute, FWC may arbitrate the matter on the application by any party. FWC may deal with the dispute using all the powers in relation to conciliation and arbitration which are available under the Act or otherwise necessary to make the process effective.

# 48 EMPLOYEE REPRESENTATIVES

- 48.1 In addition to other leave entitlements, employee representatives (which includes union representatives) are to have reasonable time release from duty to attend to matters relating to industrial or other relevant matters such as grievance procedures, committee meetings etc.
- 48.2 A notice board for the union's use shall be established in each facility in which persons eligible to be members of the union are employed.

# 49 AGREEMENT TO BE AVAILABLE TO EMPLOYEES

49.1 A copy of this Agreement, which may include an electronic copy, shall be available for the perusal of employees

# SIGNATORIES TO THE AGREEMENT

Sebaker

Sue Baker National Employee Relations Manager

For and on Behalf of the Australian Red Cross Blood Service Level 3/ 417 St. Kilda Road, Melbourne

Date: 11 September 2013

L illes

Signed by Secretary of Health Services Union Victoria No. 4 Branch as the appointed representative of the employees covered by the agreement Level 1, 62 Lygon Street, Carlton South

Date: 12 September 2013

# **APPENDIX 1: CLASSIFICATION PAY RANGES**

Applied Medical & Technical	14 August 2013				24 months from commencement date of Agreement		
Technical	14 August 2015		uale	of Agreement	ua	le of Agreement	
Grade 3		3%		3%		3%	
Increment 1	\$	57,930	\$	59,668	\$	61,458	
Increment 2	\$	60,340	\$	62,151	\$	64,015	
Increment 3	\$	62,750	\$	64,633	\$	66,572	
Increment 4	\$	65,160	\$	67,115	\$	69,128	
Increment 5	\$	67,570	\$	69,597	\$	71,685	
Increment 6	\$	69,980	\$	72,079	\$	74,242	
Grade 4							
Increment 1	\$	70,212	\$	72,318	\$	74,488	
Increment 2	\$	72,877	\$	75,063	\$	77,315	
Increment 3	\$	75,541	\$	77,808	\$	80,142	
Increment 4	\$	78,206	\$	80,552	\$	82,969	
Increment 5	\$	80,871	\$	83,297	\$	85,796	
Increment 6	\$	83,536	\$	86,042	\$	88,623	
Grade 5							
Increment 1	\$	83,767	\$	86,281	\$	88,869	
Increment 2	\$	87,104	\$	89,717	\$	92,409	
Increment 3	\$	90,441	\$	93,154	\$	95,949	
Increment 4	\$	93,778	\$	96,591	\$	99,489	
Increment 5	\$	97,115	\$	100,028	\$	103,029	
Increment 6	\$	100,451	\$	103,465	\$	106,569	
Grade 6							
Increment 1	\$	100,683	\$	103,704	\$	106,815	
Increment 2	\$	104,646	\$	107,785	\$	111,019	
Increment 3	\$	108,608	\$	111,866	\$	115,222	
Increment 4	\$	112,571	\$	115,948	\$	119,426	
Increment 5	\$	116,533	\$	120,029	\$	123,630	
Increment 6	\$	120,495	\$	124,110	\$	127,834	

Business & Team Management			24 months from commencement date of Agreement		
Grade 3	3%	3%	3%		
Increment 1	\$ 60,016	\$ 61,816	\$ 63,671		
Increment 2	\$ 62,403	\$ 64,275	\$ 66,203		
Increment 3	\$ 64,789	\$ 66,733	\$ 68,735		
Increment 4	\$ 67,176	\$ 69,191	\$ 71,267		
Increment 5	\$ 69,563	\$ 71,650	\$ 73,799		
Increment 6	\$ 71,950	\$ 74,108	\$ 76,331		
Grade 4					
Increment 1	\$ 72,181	\$ 74,347	\$ 76,577		
Increment 2	\$ 74,800	\$ 77,044	\$ 79,355		
Increment 3	\$ 77,418	\$ 79,741	\$ 82,133		
Increment 4	\$ 80,037	\$ 82,438	\$ 84,911		
Increment 5	\$ 82,655	\$ 85,135	\$ 87,689		
Increment 6	\$ 85,274	\$ 87,832	\$ 90,467		
Grade 5					
Increment 1	\$ 85,505	\$ 88,071	\$ 90,713		
Increment 2	\$ 88,773	\$ 91,436	\$ 94,179		
Increment 3	\$ 92,040	\$ 94,801	\$ 97,645		
Increment 4	\$ 95,307	\$ 98,166	\$ 101,111		
Increment 5	\$ 98,575	\$ 101,532	\$ 104,578		
Increment 6	\$ 101,842	\$ 104,897	\$ 108,044		
Grade 6					
Increment 1	\$ 102,074	\$ 105,136	\$ 108,290		
Increment 2	\$ 105,990	\$ 109,169	\$ 112,444		
Increment 3	\$ 109,906	\$ 113,203	\$ 116,599		
Increment 4	\$ 113,822	\$ 117,236	\$ 120,754		
Increment 5	\$ 117,738	\$ 121,270	\$ 124,908		
Increment 6	\$ 121,654	\$ 125,304	\$ 129,063		

Laboratories & Processing	14 August 2013		4 August 2013 12 months from commencement date of Agreement		24 months from commencemen date of Agreement	
Grade 3		3%		3%		3%
Increment 1	\$	57,930	\$	59,668	\$	61,458
Increment 2	\$	60,340	\$	62,151	\$	64,015
Increment 3	\$	62,750	\$	64,633	\$	66,572
Increment 4	\$	65,160	\$	67,115	\$	69,128
Increment 5	\$	67,570	\$	69,597	\$	71,685
Increment 6	\$	69,980	\$	72,079	\$	74,242
Grade 4						
Increment 1	\$	70,212	\$	72,318	\$	74,488
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Increment 4	\$	112,571	\$	115,948	\$	119,426
Increment 5	\$	116,533	\$	120,029	\$	123,630
Increment 6	\$	120,495	\$	124,110	\$	127,834

# **APPENDIX 2: ALLOWANCES**

Allowance	Description	Current		iption         Current         12 months from commencement           total         Commencement         Commencement           date of Agreement         date of Agreement         date of Agreement		mmencement	commencement		
Change of Roster		\$	22.74	\$ 23.42	\$	24.12	\$	24.85	
On-call Clause 17	(a)	\$	24.48	\$ 25.21	\$	25.97	\$	26.75	
On-call Clause 17	(b)	\$	48.89	\$ 50.36	\$	51.87	\$	53.42	
	Morning & Afternoon	\$	22.74	\$ 23.42	\$	24.12	\$	24.85	
Chitt	Night Shift	\$	69.30	\$ 71.38	\$	73.52	\$	75.73	
Shift	Permanent Night Shift	\$	76.72	\$ 79.02	\$	81.39	\$	83.83	
Change of Shift		\$	36.44	\$ 37.53	\$	38.66	\$	39.82	
	Overtime >2 hr	\$	11.42	\$ 11.76	\$	12.12	\$	12.48	
Meal	Overtime > 4 hrs	\$	7.88	\$ 8.12	\$	8.36	\$	8.61	
Medi	Recall > 2 hours	\$	11.05	\$ 11.38	\$	11.72	\$	12.07	
	Recall > 4 hours	\$	7.63	\$ 7.86	\$	8.09	\$	8.34	
Red Cell Reference				\$ 20.77	\$	21.39	\$	22.03	
Higher Qualifications	Graduate Certificate	\$	42.37	\$ 43.64	\$	44.95	\$	46.30	
(weekly rate, pro- rata for part time	Graduate Diploma	\$	68.88	\$ 70.95	\$	73.07	\$	75.26	
	MSc	\$	79.47	\$ 81.85	\$	84.31	\$	86.84	
employees)	PhD	\$	106.04	\$ 109.22	\$	112.50	\$	115.88	
Annual Leave Loading maximum	Base salary rate	\$	83,977	\$ 86,496	\$	89,091	\$	91,764	

# APPENDIX 3: TRANSLATION TO NATIONAL CLASSIFICATION FRAMEWORK

### 1 TRANSITION ARRANGEMENTS FOR EMPLOYEES WHOSE EMPLOYMENT COMMENCED PRIOR TO THE COMMENCEMENT DATE OF THE AGREEMENT

- 1.1 On the commencement of this agreement all employees will translate to the classification and grade framework in Appendix 1 (Classification Pay Ranges) and described in Appendix 4 (Descriptors and Behaviours).
- 1.2 Where an employee's salary on the day before the commencement before this Agreement was below their nominated grade in Appendix 1 they will transition to the first increment of the grade at the commencement date of the Agreement.
- 1.3 Where an employee's salary on the day before the commencement of this Agreement was within the pay range for their nominated grade in Appendix 1 they will translate to the next highest increment point of the framework which is above their salary at the commencement date of the Agreement.
- 1.4 Where an employee's salary on the day before the commencement of this Agreement was above the nominated grade in Appendix 1 (Classification Pay Ranges) to which they are allocated will retain their existing salary and will continue to receive the Agreement increases as detailed in Appendix 1 (Classification Pay Ranges).
- 1.5 In future:
  - (a) if these employees are appointed to an advertised position at the same grade, they will continue to retain their current salary and relevant Agreement increases as detailed Appendix 1 (Classification Pay Ranges).
  - (b) if these employees are appointed to an advertised position at a higher grade and their salary is above the higher grade, they will continue to retain their current salary and the relevant Agreement increases as detailed in Appendix 1 (Classification Pay Ranges).

# **APPENDIX 4: DESCRIPTORS & BEHAVIOUR GUIDE**

# Applied Medical & Technical

Grade 3	
Primary Purpose	Provides services to donors, internal and external stakeholders through the implementation and administration of specialist processes and the analysis and interpretation of information
Work Context	Roles in this grade utilise expertise and experience to deliver and improve quality, scientific and clinical outcomes. These roles provide support and service to the team and customers, including donors and have regular contact with stakeholders either to source information, identify needs or provide information in regards to administration and application of procedures and policy
Decision Making	Roles in this grade use standard operating procedures, knowledge, experience, and precedent to guide decision making.
Experience and Expertise	Specialist knowledge and broad levels of experience with Blood Service processes and procedures Relevant qualifications and/or relevant experience
Behaviours (see Behaviours Guide for examples)	Delivering customer and stakeholder service Effective teamwork Adaptability Focus on detail & compliance Modelling the Blood Service values
Accountabilities	
Delivery of organisational initiatives & processes	Administers procedures and delivers specialist services associated with the ongoing improvement of the operations, including increased, safety and compliance and achievement of service, operational and donation targets and goals Implements procedures to meet specific targets, compliance standards or business goals. Supports internal and external quality assurance processes Identifies opportunities for improved stakeholder service and support and escalates ideas to others for analysis and assessment
Support of change & improvement	Contributes to development of national standards and procedures including identifying the opportunity for improvement Provide expertise or administrative support to projects as required to drive improvement into procedures and processes Identifies opportunities for improved stakeholder service and support and escalates ideas to others for analysis and assessment
Stakeholder liaison	Identifies and contacts stakeholders and encourages and supports their involvement in the achievement of Blood Service goals or programs e.g. recruitment or management of donors
Service & support	Informs and supports stakeholders through providing information, facilitating outcomes, understanding risk and helping stakeholders work within Blood Services standard operating procedures and policy May be required to counsel staff and donors in relation to particular health issues relating to donations or illness and to identify the need to escalate where outside bounds of authority or expertise
Advice & issue resolution	Provide advice to internal and external customers/stakeholders in relation to specific work process or procedures Shares experience, information and expertise with other members of the team. Provide assistance and support to others to problem solve issues. Provided direction and information to internal and external stakeholders to resolve issues or problems
Management of data	Manage the receipt, input, tracking and distribution of data and documentation according to established procedures to enable appropriate access and distribution

	Monitor data integrity and adherence to procedure, audit and confidentiality/privacy requirements
Analysis &	Monitor and report on KPI's and other key business or operational indicators of performance, identifying trends, anomalies, and impact of change
reporting	Interpret trends and identify anomalies in data, prepare reports to provide data for decision making and action of operational or clinical activity.
	May train and assess others in identified procedures according to Blood Service policies and procedures
Building Capability	Shares expertise, education and training to build the capacity of others within the team or external to the team
	Maintains knowledge of developments in their field and of Blood Service procedures and policies and uses this to coach and support others
Quality & Risk management	Identifies and reports on issues of risk or non-compliance and addresses directly with stakeholders. Escalates issues that cannot be resolved immediately. Follows up until resolution is reached
Quality & Safety	Demonstrates a commitment to quality and safety through adherence to policy, procedures and systems. Identifies opportunities for improvement and escalates appropriately.

Grade 4	
Primary Purpose	Improves donor, patient and external stakeholder outcomes through the utilisation of knowledge and experience of operational policy and procedures to provide service, support and implementation of specialist processes
Work Context	Roles in this grade provide quality, scientific and clinical subject matter expertise to internal and external stakeholders. They utilise expertise to implement procedures, resolve issues and build capability of their stakeholders. They provide expertise to project teams, and support delivery of organisational changes programs. They identify risk to product or donor safety and address according to set procedures.
Decision Making	Roles in this grade utilise their experience, professional expertise and guidelines to provide advice and manage anomalies or issues. These roles provide recommendations for situations outside of the norm drawing upon their analysis and expertise, Blood Service experience, internal standards and external regulations
Experience and Expertise	Specialist in their area and relied on for advice within their team and peers.
Behaviours (see Behaviours Guide for examples)	Relevant clinical, scientific or technical qualification and/or relevant experience         Delivering customer and stakeholder service         Effective teamwork         Facilitating outcomes         Utilising expertise         Analysis and Planning         Modelling the Blood Service values
Accountabilities	
Delivery of organisational initiatives & processes	Administers procedures and delivers specialist services associated with the ongoing improvement of the operations, including increased, safety and compliance and achievement of service, operational and donation targets and goals Implements procedures and programs and supports change projects in relation to compliance and quality, staff or donor health or improvement of stakeholder outcomes and service. Utilises formalised processes to determine risks associated within patient, donor, or product safety and actions with existing procedures or provides recommendations to appropriate roles
Support of change & improvement	Contributes to development of national standards and procedures including identifying the opportunity for improvement Assist in providing context and background to organisational change. Resolve and manage questions arising from change.
Stakeholder liaison	Participate in stakeholder forums, work groups and projects to provide expertise and facilitate improved business or service outcomes. Works through issues or processes in conjunction with stakeholders until resolution reached e.g. concerns, or issues associated with donor, patient, product safety
Service & support	Interprets organisational policy and procedure to support others implement appropriately. May be required to counsel staff and donors in relation to particular health issues relating to donations or illness and to identify the need to escalate where outside bounds of authority or expertise
Advice & issue resolution	Provides problem solving, ideas, support and education to other specialists and technical staff to resolve clinical issues or problems and ensure safety, quality and business outcomes. Ensures understanding and compliance with procedures, policies and other regulatory requirements through the application of technical or specialist knowledge.
Management of data	Develop and maintain databases to allow for effective search or tracing activities, address and resolve anomalies. Lead recommendations to change data management processes to improve integrity of data, compliance with procedures or better data retrieval.

Grade 4	
Analysis & reporting	Undertakes detailed analysis and investigation to report on business initiatives, activities or processes. Presents analysis to identify trends and risks and provides recommendations to others to inform their decision making. May undertake analysis to identify appropriate donor/product matches or requirements dealing with external health providers and specialists. Provides reports and recommendations for approval by manager.
Building Capability	May train and assess others in identified procedures according to Blood Service policies and procedures Shares expertise, education and training to build the capacity of others within the team or external to the team Maintains knowledge of developments in their field and of Blood Service procedures
Quality & Risk management	and policies and uses this to coach and support others Works with stakeholders to identify issues, risks and possibility of non-compliance and facilitates actions to correct or address. Escalates issues to appropriate parties.
Quality & Safety	Demonstrates a commitment to quality and safety through adherence to policy, procedures and systems. Identifies opportunities for improvement and escalates appropriately.

	of programs, services, advice and support to external and internal stakeholders
Grade 5	
Primary Purpose	Undertakes clinical, specialist, technical or analytical processes to deliver services and advice to the Blood Service and/or external health providers. Utilises knowledge and expertise to recommend the appropriate technical/scientific/clinical processes and to inform decision-making of external health providers and Blood Service staff within their area of specialist knowledge.
Work Context	Roles in this grade utilise subject matter expertise to implement processes and deliver advice or service. Roles work closely with internal colleagues to identify improvement opportunities, implement change or support operational outcomes. Roles have a strong focus on product and donor safety and compliance
Decision Making	Roles in this grade undertake analysis to inform choices about processes and business/operational solutions and develop recommendations accordingly. These roles work in collaboration with internal and external colleagues to determine appropriate actions.
Experience and Expertise	Strong subject matter knowledge in operational and clinical and/or scientific area. Relevant clinical or specialist tertiary qualifications and experience in a similar environment or clinical field.
	Facilitating outcomes
Behaviours	Utilising expertise
(see Behaviours	Analysis and planning
Guide for	Delivering customer and stakeholder service
examples)	Continuously improving
• •	Modelling the Blood Service values
Accountabilities	5
	Administers specialist procedures and delivers specialist services associated with the
Delivery of	and achievement of service, operational and donation targets and goals Supports the implementation of initiatives and projects to improve processes and
organisational initiatives & processes	efficiencies within area of expertise. Identifies opportunities for improved stakeholder support, service or business improvement.
processes	Undertakes analysis and consults with others to identify risk and required actions. Monitors the risk management strategy until the risk is contained. Escalates issues outside of precedence or authority levels
Support of	Provides expertise to inform the development and implementation of national standards and procedures. May lead discussions to inform recommendations for procedural or policy change.
change & improvement	Uses knowledge, analysis and evaluation of external and internal practices to inform actions and recommendations for change and improvement
	Partner with the business to implement national change initiatives.
	Works in collaboration with internal operational staff and external health providers and stakeholders to ensure operational and patient outcomes are maximised whilst maintaining compliance with Blood Service and other regulatory procedures and policies. Facilitates discussion and debate with stakeholders to establish the requirements and delivers services in line with the agreed approach
Stakeholder liaison	Partners with internal peers and external health providers, clinicians or industry experts to facilitate the achievement of shared goals and establish appropriate approach, treatment or application of procedures. Provide specialist advice and interprets results for external health providers, or other internal and external stakeholders. Participate in multidisciplinary teams to plan and problem solve Facilitate stakeholder acceptance and understanding of improvement opportunities or
	developments through utilising a variety of negotiation, presentation and education techniques
Service & support	Interprets organisational policy and procedure to help others implement appropriately May be required to counsel staff and donors in relation to particular health issues relating to donations or illness and to identify the need to escalate where outside bounds of authority or expertise

Grade 5	
Advice & issue resolution	Undertakes analysis and provides specialist advice to inform others decision making (internal and external) and resolve issues in relation to their specific field of expertise. May require facilitating outcomes through others by sourcing further expertise or analysing options and risks before providing advice.
Management of	Develop and maintain databases to allow for effective monitoring, reporting, search or tracing activities. Identifies and resolves anomalies.
data	Lead recommendations to change data management processes to improve analysis, reporting, integrity of data, compliance with procedures or better data retrieval.
Analysis & reporting	Prepares reports for internal management, medical services, clinicians/external health providers for review or approval by manager. Undertakes analysis to identify data, trends and anomalies, and interprets to determine best approach to deal with issues or inform other decision making. Utilises expertise to recommend supplementary action based on results or when required.
	Educates others on how to interpret results or report data and recommendations and supports stakeholder in addressing issues or opportunities raised
	Often required to coach and to provide expertise, education and training to build the capacity of others within the team or external to the team. May include the training and assessing of others in approved procedures and processes.
Building	Inform and educate client, internal team members, end users (hospitals/external health providers), general public in the application and implementation of procedures, processes and interpretation of policy or analysis
Capability	Maintains knowledge of developments in their field and of Blood Service procedures and policies and uses this to coach and support others
	Ensure stakeholders have a clear understanding of the analysis and reasons for decision making and help stakeholder maximise the information through communication and education.
Quality & risk	Collaborates with internal and external stakeholders to identify and act upon safety, quality and compliance risks and facilitates processes to build strategies to address.
management	Follows through to resolution.
Quality & safety	Demonstrates a commitment to quality and safety through adherence to policy, procedures and systems. Identifies opportunities for improvement and escalates appropriately.

Grade 6	n programs, services, advice and support to external and internal stakeholders
Primary Purpose	Provides specialist or clinical advice and direction within the area of subject matter expertise to the Blood Service and to external health providers. Identifies opportunities for improvement in either operational, technical or scientific processes at an organisational or patient level. Develops recommendations through research and analysis.
Work Context	Roles in this grade work at a an organisational level to build recommendations to improve and deliver policy, business outcomes and processes, and donor safety and product quality. Outcomes include improved Blood Service delivery and resolution of unique or complex stakeholder issues. Roles contribute subject matter expertise to inform future developments and initiatives.
Decision Making	Roles in this grade assess opportunities for the Blood Service and its stakeholders based on best practice or analysis, clinical trends and research. May recommend change to initiatives or procedures based on analysis and research after significant collaboration with internal and external stakeholders.
Experience and Expertise	Significant depth and breadth of knowledge and experience in their technical, clinical or scientific discipline combined with strong operational knowledge. Relevant clinical or specialist tertiary qualifications and significant experience in a similar environment or clinical field.
Behaviours (see Behaviours Guide for examples)	Facilitating outcomes         Utilising expertise         Analysis and planning         Delivering customer and stakeholder service         Continuously improving         Modelling the Blood Service values
Accountabilities	
Delivery of organisational initiatives & processes	Administers specialist procedures and delivers specialist services associated with the ongoing improvement of the operations, including increased, safety and compliance and achievement of service, operational and donation targets and goals Leads and implements initiatives and projects to improve business or patient outcomes, processes and efficiencies in collaboration with other Blood Service operational or specialist team. Investigates complex solutions for clinicians/external health providers Identifies and analyses the risks associated with complex or unique situations and recommends a process to engage appropriate experts and consolidate specialist input to inform risk strategies and resolution. Process may result in development of recommendations for organisational change.
Support of change & improvement	Provides expertise to inform the development and implementation of national standards and procedures. May lead discussions to inform recommendations for procedural or policy change. Draws upon environmental scanning, research and analysis to identify opportunities for improvement in procedures and work practices or for opportunities for the development of formal research or change projects. Lead the implementation of approved change initiatives or programs, engaging with the business to gain support and implement change. Facilitate stakeholder acceptance and understanding of improvement opportunities and initiatives.
Stakeholder liaison	Works in collaboration with internal operational staff and external health providers and stakeholders to ensure operational and patient outcomes are maximised whilst maintaining compliance with Blood Service and other regulatory procedures and policies. Facilitates discussion and debate with stakeholders to establish the requirements and delivers services in line with the agreed approach Partners with internal peers and external health providers, clinicians or industry experts to facilitate the achievement of shared goals and establish appropriate approach, treatment or application of procedures. Provide specialist advice and interprets results for external health providers, or other internal and external stakeholders. Participate in multidisciplinary teams to plan and problem solve

Grade 6	n programs, services, advice and support to external and internal stakeholders
Graue o	Facilitate statished by according and understanding of improvement and the Wards
	Facilitate stakeholder acceptance and understanding of improvement opportunities or developments through utilising a variety of negotiation, presentation and education
	techniques
	Interprets organisational policy and procedure to help others implement appropriately
Service & support	May be required to counsel staff and donors in relation to particular health issues
	relating to donations or illness and to identify the need to escalate where outside
	bounds of authority or expertise
	Undertakes analysis to build recommendations for addressing complex or new
Advice & issue	situations. Builds an evidence based case to support recommendations. Often
resolution	requires facilitating outcomes through others in terms of sourcing further expertise or
	analysing options and risks before providing advice
	Develop and maintain databases to allow for effective monitoring, reporting, search or
Management of	tracing activities. Identifies and resolves anomalies.
data	Lead recommendations to change data management processes to improve analysis,
	reporting, integrity of data, compliance with procedures or better data retrieval.
	Analysis, interprets and presents data, and prepares reports for internal or external
	stakeholders to inform others decision making. Builds a clinical/scientific and/or
Analysis &	business case for implementing change to equipment or processes. This may include
reporting	the writing of papers and journal articles.
	Educates others on how to interpret results or report data and recommendations and
	supports stakeholder in addressing issues or opportunities raised
	Often required to coach and to provide expertise, education and training to build the
	capacity of others within the team or external to the team. May include the training and
	assessing of others in approved procedures and processes.
	Inform and educate client, internal team members, end users (hospitals/external
Building	health providers), general public in the application and implementation of procedures,
Capability	processes and interpretation of policy or analysis
	Maintains knowledge of developments in their field and of Blood Service procedures
	and policies and uses this to coach and support others
	Provides expert or specialist education to internal and external stakeholders. Shares
	knowledge and provides guidance to other specialists in the field. This may include
	representation on advisory groups nationally
	Evaluates opportunities for risk, non-compliance, or improvement of processes and facilitates improvement through collaboration with internal and external stakeholders.
Quality & risk	Utilises research, analysis and an in-depth knowledge of the filed and stakeholder
management	needs to improve risk management strategies, quality, safety and compliance
	outcomes
	Demonstrates a commitment to quality and safety through adherence to policy,
Quality & safety	procedures and systems. Identifies opportunities for improvement and escalates
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Grade 3	
Primary Purpose	Manage daily work outcomes for a team (> 3 staff members) as a team leader or
	supervisor. Provide support to a manager and supervise work flow and activities in the
	laboratory, processing or business. This may include the supervision of a shift in a
	24/7 environment Roles in this grade provide supervision to deliver operational services and actively
Wark Contaxt	
Work Context	participate in the work of the team by undertaking routine duties to support the outcomes required.
	Roles in this grade use procedures, knowledge, experience, and precedent to guide
	decision making. Escalates decisions outside of the procedure and makes
Decision Making	recommendations for appropriate action. Has a thorough knowledge and experience
	of the technical aspects of the teams work
Experience and	Knowledge and experience in the technical or specialist aspects of the teams workflow
Expertise	Relevant gualifications and/or relevant experience
	Setting goals and reviewing performance
Behaviours	Developing people
(see Behaviours	Delivering
Guide for	Fostering collaboration and team work
examples)	Adaptability
	Modelling the Blood Service values
Accountabilities	
Set direction	Provide "on floor" supervision to deliver operational services
	Prioritise workflow as required and advise staff of requirements
Management of	Assist in the orientation of new staff members
resources	Manage individual and team performance and development utilising the Blood Service
	Performance Planning and Review process and ongoing coaching, development &
<b></b>	performance management strategies.
Deliver business	Assist with the implementation of change to standard operating procedures
outcomes	Undertake team processes and procedures to ensure business outcomes are delivered
	Contributes to the development of national standards and procedures including
Leadership of	identifying the opportunity for improvement.
change &	Assist in providing context and background to organisational change, resolve and deal
improvement	with issues or questions arising from change raised by the team Establish and implement evaluation and review processes to identify opportunities to
	improve/simplify process
Provision of	
advice & expertise	Provide problem solving advice and support to team members
	May train and assess others in identified procedures according to Blood Service
	policies and procedures
Building capability	Shares expertise, education and training to build the capacity of others within the team
	or external to the team
	Maintains knowledge of developments in their field and of Blood Service procedures
	and policies and uses this to coach and support others
	Demonstrates a commitment to quality and safety through adherence to policy,
Quality & safety	procedures and systems and ensure team understand and comply with Blood Service
	OHS and Quality policy and procedure

Grade 4	
Grade 4	Delivery of business outcomes through the management of a small technical or
Primary Purpose	multifunctional team or day to day leadership as a deputy or second in charge of a
Finally Fulpose	larger more specialised and complex function
	Roles in this grade are primarily focused on the delivery of business or operational
	outcomes through a team either as a manager or second in charge. The role may be
Work Context	required to provide expertise to the team, the management of daily workflow and
	outcomes and the delivery of support and service to customers and stakeholders
	Roles in this grade determine the best use of resources and resolve issues to achieve
	daily outcomes in line with the business or operational plan. Responsible for decision
Decision Making	making within established policy and procedures, precedent informs decision-making.
	Makes recommendations for appropriate action and opportunities for improvement.
	Thorough knowledge and experience of the specialist or technical aspects of the
Experience and	teams work
Expertise	Team leadership experience and or gualification and relevant gualifications and/or
· · · ·	experience
	Setting goals and reviewing performance
	Developing people
Behaviours	Communication and direction
(see Behaviours	Delivering
Guide for	Fostering collaboration and team work
examples)	Utilising expertise
	Analysis and planning
	Modelling the Blood Service values
Accountabilities	
Set direction	Directs the team in line with national direction in the implementation of operational plan
	Manage the allocation of team members to deliver day to day work requirements and
	resolve issues to ensure deliver of business outcomes
Management of	Lead or participate in recruitment and selection activities
resources	Manage individual and team performance and development utilising the Blood Service
	Performance Planning and Review process and ongoing coaching, development &
	performance management strategies.
Deliver business	Manage the team to deliver outcomes according to national standards
outcomes	Lead the team to implement procedural and equipment change as directed
	Undertake team processes and procedures to ensure business outcomes are delivered
	Contributes to the development of national standards and procedures including
Leadership of	identifying the opportunity for improvement.
change &	Assist in providing context and background to organisational change, resolve and deal with issues or questions arising from change raised by the team
improvement	Establish and implement evaluation and review processes to identify opportunities to
	improve/simplify process
Provision of	
advice & expertise	Provide problem solving advice and support to team members
	Recommends process improvements based on specialist and technical expertise and
Business	understanding of developments in their field.
improvement	Utilise analysis and data to identify opportunities for improvement or to inform team or
	stakeholder decision making
	May train and assess others in identified procedures according to Blood Service
	policies and procedures
Building capability	Shares expertise, education and training to build the capacity of others within the team
building capability	or external to the team
	Maintains knowledge of developments in their field and of Blood Service procedures
	and policies and uses this to coach and support others

Grade 4	
Quality & safety	Demonstrates a commitment to quality and safety through adherence to policy, procedures and systems and ensure team understand and comply with Blood Service OHS and Quality policy and procedure Leads or supports internal and external quality assurances processes to maintain standards and accreditation Contributes to development of national standards and procedures and leads or supports the implementation of agreed change projects

Grada 5	
Grade 5	Delivery of business or operational outcomes through the management of a specialist
Primary Purpose	or technical team undertaking a breadth of standardised or routine activities to deliver
r mary r arpose	to operational or scientific outcomes
	Roles in this grade are predominately focused on delivering business or operational
	outcomes through the line management of a team. The team is highly specialised and
Work Context	the role requires technical or specialist leadership and provision of specialist support
	and services to internal and external stakeholders and customers
	Roles in this grade determine the best use of team resources to achieve team
	business/operational plan. Makes decisions with regard to implementation of projects,
Decision Making	allocation of work resources and the management of stakeholder issues. Identifies and
	acts upon opportunities to deliver and improve the business outcomes. Often required
	to provide direction in their area of expertise.
Experience and	Provides expertise to team and stakeholder to improve service or resolve issues.
Expertise	Relevant management experience and usually relevant tertiary qualification and/or
	significant work experience.
	Setting goals and reviewing performance
	Developing people
Behaviours	Communication and direction
(see Behaviours	Delivering
Guide for	Fostering collaboration and team work
examples)	Utilising expertise
	Analysis and planning
A	Modelling the Blood Service values
Accountabilities	Dravides leadership and quidence to team members through the communication and
Set direction	Provides leadership and guidance to team members through the communication and implementation of business/operational plan and strategy
	Manage the allocation of human resources within the team (matching skills, and
	experience and work priorities) to meet business/operational plan objectives, both on
	a long term and day -to-day basis
	Determine recruitment requirements and participate in the identification and selection
Management of	of candidates for positions, including planning the recruitment process
resources	Ensure costs are managed within agreed human resource budget parameters –
	including management of recruitment and annual leave costs
	Manage individual and team performance and development utilising the Blood Service
	Performance Planning and Review process and ongoing coaching, development &
	performance management strategies.
	Ensure changes to organisational policies and procedures are implemented by the
	team according to national standards
Deliver business	Support the team through the management of complex problems, making
outcomes	recommendations for dealing with issues outside of policy and precedence
	Where required utilise expertise to perform specialised procedures and processes -
	either to support team or to develop others
	Contributes to the development of national standards and procedures including
Leadership of	identifying the opportunity for improvement.
change &	Partner with the business to implement national change initiatives. Helps team
improvement	understand the reason for change or improvement and sets direction Establish and implement evaluation and review processes to identify opportunities to
	improve/simplify process
	Use technical or specialist knowledge to inform and educate others, or to manage
Provision of	queries and issues through to resolution. This may include providing advice and
advice & expertise	education on the application and interpretation of policy and procedure or managing
advice a expertise	external/stakeholder requests and queries
Business	Recommends process improvements based on specialist and technical expertise and
improvement	understanding of developments in their field.

Grade 5	
	Utilise analysis and data to identify opportunities for improvement or to inform team or stakeholder decision making
Building capability	May train and assess others in identified procedures according to Blood Service policies and procedures
	Shares expertise, education and training to build the capacity of others within the team or external to the team
	Maintains knowledge of developments in their field and of Blood Service procedures and policies and uses this to coach and support others
	Demonstrates a commitment to quality and safety through adherence to policy, procedures and systems and ensure team understand and comply with Blood Service OHS and Quality policy and procedure
Quality & safety	Leads or supports internal and external quality assurances processes to maintain standards and accreditation
	Contributes to development of national standards and procedures and leads or supports the implementation of agreed change projects

Oroda C	
Grade 6	Delivere business or operational subserves through the management of a literation
	Delivers business or operational outcomes through the management of a highly
Primary Purpose	specialised or complex work function. Roles include the management of complex decision making & problem solving either as a result of the level of specialisation or
	breadth and size of the function
	Roles in this grade are predominately focused on delivering business or operational
	outcomes through the line management of a team. The team is highly specialised and
Work Context	the role requires technical or specialist leadership and provision of specialist support
	and services to internal and external stakeholders and customers
	Roles in this grade determine the best use of team resources to achieve team
	business/operational plan. Makes decisions with regard to implementation of projects,
Decision Making	allocation of work resources and the management of stakeholder issues. Identifies
	and acts upon opportunities to deliver and improve the business outcomes. Often
	required to provide direction in their area of expertise.
_	Significant expertise relevant to their area and proactively keep up-to-date with trends
Experience and	and best practice externally.
Expertise	Relevant people management experience and tertiary qualification (often post
	graduate) and/or significant work experience in field of expertise.
	Setting goals and reviewing performance
Behaviours	Developing people Communication and direction
(see Behaviours	Delivering
Guide for	Fostering collaboration and team work
examples)	Utilising expertise
	Analysis and planning
	Modelling the Blood Service values
Accountabilities	
	Provides leadership and guidance to team members through the communication and
Accountabilities Set direction	implementation of business/operational plan and strategy
	implementation of business/operational plan and strategy Manage the allocation of human resources within the team (matching skills, and
	implementation of business/operational plan and strategy Manage the allocation of human resources within the team (matching skills, and experience and work priorities) to meet business/operational plan objectives, both on
	implementation of business/operational plan and strategy Manage the allocation of human resources within the team (matching skills, and experience and work priorities) to meet business/operational plan objectives, both on a long term and day -to-day basis
Set direction	implementation of business/operational plan and strategy Manage the allocation of human resources within the team (matching skills, and experience and work priorities) to meet business/operational plan objectives, both on a long term and day -to-day basis Determine recruitment requirements and participate in the identification and selection
Set direction Management of	implementation of business/operational plan and strategy Manage the allocation of human resources within the team (matching skills, and experience and work priorities) to meet business/operational plan objectives, both on a long term and day -to-day basis Determine recruitment requirements and participate in the identification and selection of candidates for positions, including planning the recruitment process
Set direction	implementation of business/operational plan and strategy Manage the allocation of human resources within the team (matching skills, and experience and work priorities) to meet business/operational plan objectives, both on a long term and day -to-day basis Determine recruitment requirements and participate in the identification and selection of candidates for positions, including planning the recruitment process Ensure costs are managed within agreed human resource budget parameters –
Set direction Management of	implementation of business/operational plan and strategy Manage the allocation of human resources within the team (matching skills, and experience and work priorities) to meet business/operational plan objectives, both on a long term and day -to-day basis Determine recruitment requirements and participate in the identification and selection of candidates for positions, including planning the recruitment process Ensure costs are managed within agreed human resource budget parameters – including management of recruitment and annual leave costs
Set direction Management of	implementation of business/operational plan and strategy Manage the allocation of human resources within the team (matching skills, and experience and work priorities) to meet business/operational plan objectives, both on a long term and day -to-day basis Determine recruitment requirements and participate in the identification and selection of candidates for positions, including planning the recruitment process Ensure costs are managed within agreed human resource budget parameters – including management of recruitment and annual leave costs Manage individual and team performance and development utilising the Blood Service
Set direction Management of	implementation of business/operational plan and strategy Manage the allocation of human resources within the team (matching skills, and experience and work priorities) to meet business/operational plan objectives, both on a long term and day -to-day basis Determine recruitment requirements and participate in the identification and selection of candidates for positions, including planning the recruitment process Ensure costs are managed within agreed human resource budget parameters – including management of recruitment and annual leave costs Manage individual and team performance and development utilising the Blood Service Performance Planning and Review process and ongoing coaching, development &
Set direction Management of	implementation of business/operational plan and strategy Manage the allocation of human resources within the team (matching skills, and experience and work priorities) to meet business/operational plan objectives, both on a long term and day -to-day basis Determine recruitment requirements and participate in the identification and selection of candidates for positions, including planning the recruitment process Ensure costs are managed within agreed human resource budget parameters – including management of recruitment and annual leave costs Manage individual and team performance and development utilising the Blood Service
Set direction Management of	implementation of business/operational plan and strategy Manage the allocation of human resources within the team (matching skills, and experience and work priorities) to meet business/operational plan objectives, both on a long term and day -to-day basis Determine recruitment requirements and participate in the identification and selection of candidates for positions, including planning the recruitment process Ensure costs are managed within agreed human resource budget parameters – including management of recruitment and annual leave costs Manage individual and team performance and development utilising the Blood Service Performance Planning and Review process and ongoing coaching, development & performance management strategies. Ensure changes to organisational policies and procedures are implemented by the team according to national standards
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Set direction Management of resources Deliver business outcomes Leadership of change &	<ul> <li>implementation of business/operational plan and strategy</li> <li>Manage the allocation of human resources within the team (matching skills, and experience and work priorities) to meet business/operational plan objectives, both on a long term and day -to-day basis</li> <li>Determine recruitment requirements and participate in the identification and selection of candidates for positions, including planning the recruitment process</li> <li>Ensure costs are managed within agreed human resource budget parameters – including management of recruitment and annual leave costs</li> <li>Manage individual and team performance and development utilising the Blood Service Performance Planning and Review process and ongoing coaching, development &amp; performance management strategies.</li> <li>Ensure changes to organisational policies and procedures are implemented by the team according to national standards</li> <li>Support the team through the management of complex problems, making recommendations for dealing with issues outside of policy and precedence</li> <li>Where required utilise expertise to perform specialised procedures and processes - either to support team or to develop others</li> <li>Contributes to the development of national standards and procedures including identifying the opportunity for improvement.</li> <li>Lead the implementation of approved change initiatives or programs both within a team and across teams. Engages with the business to gain support and implement</li> </ul>
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Set direction Management of resources Deliver business outcomes Leadership of change &	<ul> <li>implementation of business/operational plan and strategy</li> <li>Manage the allocation of human resources within the team (matching skills, and experience and work priorities) to meet business/operational plan objectives, both on a long term and day -to-day basis</li> <li>Determine recruitment requirements and participate in the identification and selection of candidates for positions, including planning the recruitment process</li> <li>Ensure costs are managed within agreed human resource budget parameters – including management of recruitment and annual leave costs</li> <li>Manage individual and team performance and development utilising the Blood Service Performance Planning and Review process and ongoing coaching, development &amp; performance management strategies.</li> <li>Ensure changes to organisational policies and procedures are implemented by the team according to national standards</li> <li>Support the team through the management of complex problems, making recommendations for dealing with issues outside of policy and precedence</li> <li>Where required utilise expertise to perform specialised procedures and processes - either to support team or to develop others</li> <li>Contributes to the development of national standards and procedures including identifying the opportunity for improvement.</li> <li>Lead the implementation of approved change initiatives or programs both within a team and across teams. Engages with the business to gain support and implement change.</li> </ul>

Grade 6	
Provision of advice & expertise	Use technical or specialist knowledge to inform and educate others, or to manage queries and issues through to resolution. This may include providing advice and education on the application and interpretation of policy and procedure or managing external/stakeholder requests and queries
Business improvement	Recommends process improvements based on specialist and technical expertise and understanding of developments in their field.
	Utilise analysis and data to identify opportunities for improvement or to inform team or stakeholder decision making
Building capability	May train and assess others in identified procedures according to Blood Service policies and procedures Shares expertise, education and training to build the capacity of others within the team or external to the team Maintains knowledge of developments in their field and of Blood Service procedures and policies and uses this to coach and support others
Quality & safety	Demonstrates a commitment to quality and safety through adherence to policy, procedures and systems and ensure team understand and comply with Blood Service OHS and Quality policy and procedure Leads or supports internal and external quality assurances processes to maintain standards and accreditation Contributes to development of national standards and procedures and leads or supports the implementation of agreed change projects

Grade 3	
Primary Purpose	Undertake processing activities or standard or mandatory testing, analysis and interpretation of results to inform release of product or further analysis.
Work Context	Roles in this grade work in a laboratory or processing environment and implement standard or routine processes, testing and analysis
Decision Making	Roles in this grade work in a structured environment where standard operating procedures and the algorithms guide action and decision making. These roles provide recommendations but decisions are made within the terms of the procedure and precedence
Experience and Expertise	Technical knowledge and broad levels of experience in a laboratory environment and often with Blood Service processes and procedures Relevant scientific or technical qualifications and/or relevant experience
Behaviours (see Behaviours Guide for examples)	Focus on detail and compliance         Effective teamwork         Adaptability         Utilising expertise         Modelling the Blood Service values
Accountabilities	
Procedures, processes & testing	Conducts routine scientific, technical or specialist testing and procedures
Results & reports	Undertakes review and interpretation of results and makes recommendations for next steps. May review results for release or further action.
Service & support	Communicates results for internal colleagues and external health providers. Participates in problem solving and develops recommendations based on experience and expertise
Equipment	Operates and undertakes preventative maintenance of technical or scientific equipment appropriate to the function and level of approved competence Proficient in use of software or technical equipment required to perform agreed testing or processing Validates some technical systems or equipment according to procedures and direction
Building Capability	May train and assess others in identified procedures according to Blood Service policies and procedures Builds others capability through sharing knowledge, expertise, education and training with members of the team and external stakeholders
Quality assurance	Supports internal and external quality assurances processes
Quality & safety	Demonstrates a commitment to quality and safety through adherence to policy, procedures and systems. Identifies opportunities for improvement and escalates appropriately

Grade 4	
Grade 4	Undertake standardised testing, analysis and interpretation of results to inform release of
Primary Purpose	product or further analysis. Provide specialist scientific support and problem solving to
Filliary Purpose	others to deliver the required work outcomes.
	Roles in this grade work in a laboratory or processing environment and implement
Work Context	standardised testing. They coach and provide expertise to others to overcome issues
WOIR CONCERC	and help build capability in their team.
	Roles in this grade utilise their experience and expertise to provide advice and manage
Decision Making	anomalies or issues. These roles provide recommendations for situations outside of the
Deelelelel making	norm drawing upon their scientific and Blood Service experience and expertise.
	Specialist in their area and relied on for advice within their team and peers.
Experience and	Relevant scientific tertiary qualifications and experience in a similar laboratory
Expertise	environment or scientific field.
	Focus on detail and compliance
Behaviours	Utilising expertise
(see Behaviours	Analysis and planning
Guide for	Adaptability
examples)	Effective teamwork
	Modelling the Blood Service values
Accountabilities	
Procedures,	
processes &	Conducts routine scientific, technical and/or specialist testing and procedures and helps
testing	others in these procedures through coaching and problem solving
Results and	Undertakes technical and scientific analysis and interpretation to inform results. Reviews
reports	and release results from standardised testing or conducts first check or interpretation of
Teports	results requiring escalation or supplementary action
	Liaises with internal and external stakeholders to establish appropriate approaches for
	issues resolution or supplementary testing and analysis. Interpret results for external
Service & support	health providers.
	Is available to support others through conducting testing and analysis or providing
Adular O. Issue	technical and scientific advice as required by the business.
Advice & issue	Provides problem solving and on bench support to other scientists and technical staff
resolution Development of	
Development of standards &	Contributes to development of national standards and procedures and leads or supports
procedures	the implementation of agreed change projects
procedures	Operates and undertakes preventative maintenance technical or scientific equipment
	appropriate to the function and level of approved competence
Equipment	Validates and tests equipment. Diagnoses and corrects faults and problems with
	scientific or technical equipment
	May train and assess others in identified procedures according to Blood Service policies
	and procedures
Desile in the second	Builds others capability through sharing knowledge, expertise, education and training
Building capability	with members of the team and external stakeholders
	Maintains knowledge of developments in their field and of Blood Service procedures and
	policies and uses this to coach and support others
0	Leads or supports internal and external quality assurances processes to maintain
Quality assurance	standards and accreditation
	Demonstrates a commitment to quality and safety through adherence to policy,
Quality & safety	procedures and systems. Identifies opportunities for improvement and escalates
	appropriately.

Orada E	
Grade 5	Determine and undertake acientific processes to deliver required relient extenses
Primary Purpose	Determine and undertake scientific processes to deliver required patient outcomes. Utilises knowledge and expertise to determine the appropriate scientific processes and
Filling Fulpose	to support decision-making of clinicians, external providers and Blood Service staff.
	Roles in this grade work in a laboratory environment. They determine required scientific
Work Context	actions, undertake specialist testing and work closely with internal colleagues and
HOIR CONCEAL	external health care providers
	Roles in this grade work autonomously, but with reference to managers for advice and
Decision Making	direction when dealing with ambiguous or novel results or situations. Incumbents in this
g	grade liaise directly with clinicians/external health providers to inform decisions.
	Specialist in an area of their profession and relied on for advice in this field
Experience and	Relevant scientific tertiary qualifications and experience in a similar laboratory
Expertise	environment or scientific field.
	Focus on detail and compliance
Behaviours	Utilising expertise
(see Behaviours	Analysis and planning
Guide for	Adaptability
examples)	Facilitating outcomes
	Modelling the Blood Service values
Accountabilities	
Procedures,	Determines and conducts appropriate process and undertakes scientific, technical and/
processes &	or specialist procedures, tests and analysis
testing	
	Authorises results and prepares reports for clinicians for review by manager. Utilises
Results and	scientific expertise to determine and conduct supplementary action for novel results or
reports	when required. Undertakes technical and scientific analysis and interpretation and
	prepare complex reports for medical services, clinicians/external health providers.
	Partners with external health providers and clinicians to establish appropriate
	approaches for testing and analysis. Provides scientific advice in field of expertise and
Service & support	interprets results for external health providers. Participates in multidisciplinary teams
	to plan and problem solve Is available to support others through conducting testing and analysis or providing
	technical and scientific advice as required by the business.
Advice & issue	Provides scientific advice to inform others decision making (internal and external) and
resolution	resolve issues within their field of expertise
Development of	· · · · · · · · · · · · · · · · · · ·
standards &	Contributes to development of national standards and procedures and leads or supports
procedures	the implementation of agreed change projects
	Operates and undertakes preventative maintenance technical or scientific equipment
Equipment	appropriate to the function and level of approved competence
Equipment	Validates and tests equipment. Diagnoses and corrects faults and problems with
	scientific or technical equipment
	May train and assess others in identified procedures according to Blood Service policies
	and procedures
Building capability	Builds others capability through sharing knowledge, expertise, education and training
_ and ng oupdointy	with members of the team and external stakeholders
	Maintains knowledge of developments in their field and of Blood Service procedures and
	policies and uses this to coach and support others
Quality assurance	Leads or supports internal and external quality assurances processes to maintain
	standards and accreditation
Quality 9 setets	Demonstrates a commitment to quality and safety through adherence to policy,
Quality & safety	procedures and systems. Identifies opportunities for improvement and escalates
	appropriately.

Over de C	
Grade 6	Dravide high level eduice and direction within Dland Corvice and to external health
Primary Purpose	Provide high level advice and direction within Blood Service and to external health professionals in identifying opportunities for improvement in both operational and
Finally Fulpose	scientific processes and resolving complex issues at an organisational and patient level.
	Roles in this grade work at a strategic level to improve scientific outcomes and
Work Context	processes and resolve complex issues
	Roles in this grade are required to identify opportunities to improve present work
Decision Making	practices utilising research, external scanning and expertise to inform recommendations
	High levels of expertise in their scientific discipline and would be relied on for their
	specialist advice. They would be recognised internally and externally as an industry
Experience and	expert.
Expertise	Relevant scientific tertiary qualifications and experience in a similar laboratory
	environment or scientific field.
	Focus on detail and compliance
Behaviours	Utilising expertise
(see Behaviours	Analysis and planning
Guide for	Influencing change
examples)	Facilitating outcomes
	Modelling the Blood Service values
Accountabilities	
Procedures,	Determines and conducts appropriate process and undertakes scientific, technical and/
processes &	or specialist procedures, tests and analysis
testing	Draws upon environmental scanning and research to identify opportunities for
looting	improvement in procedures and work practices.
	Undertakes complex independent scientific, technical or specialist analysis to build
Results and	recommendations for addressing novel and rare situations. Writes reports, collates data,
reports	and prepares reports for external stakeholders. Builds a scientific and business case for
	implementing change to equipment or processes
	Shares knowledge and provides guidance to other specialists in the field. Where required, collaborates with Blood Service scientists to improve patient outcomes or
Service & support	investigate complex solutions for clinicians/external health providers
Service & Support	Is available to support others through conducting testing and analysis or providing
	technical and scientific advice as required by the business.
Advice & issue	Provides scientific advice to inform others decision making (internal and external) and
resolution	resolve issues within their field of expertise
Development of	
standards &	Provides expertise to inform the development of national standards and procedures
procedures	
	Operates and undertakes preventative maintenance technical or scientific equipment
Equipment	appropriate to the function and level of approved competence
Equipment	Validates and tests equipment. Diagnoses and corrects faults and problems with
	scientific or technical equipment
	May train and assess others in identified procedures according to Blood Service policies
	and procedures
Building capability	Builds others capability through sharing knowledge, expertise, education and training
	with members of the team and external stakeholders
	Maintains knowledge of developments in their field and of Blood Service procedures and
	policies and uses this to coach and support others
Quality assurance	Leads or supports internal and external quality assurances processes to maintain standards and accreditation
	Demonstrates a commitment to quality and safety through adherence to policy,
Quality & safety	procedures and systems. Identifies opportunities for improvement and escalates
Guanty & Salety	appropriately.
	appropriatory.

# Behaviours Guide

Use this guide to understand the type of behaviours required for roles in a particular grade.

	Level 1 (Grades 1 & 2)	
		Proactively share information and ideas to ensure customers and
		team members are well informed.
		Actively listen to establish understanding.
	Communication & direction	Ask for clarification or more information if unsure.
		Ensure adherence to policy and procedure through communicating
_		requirements to others
ior		Takes on new tasks and responsibilities to help the team
ect		Make real effort to understand others point of view or to increase
Our direction	Adaptability	understanding of the reasons for change.
	·····,	Accept the need for adaptability
		Willing to learn new ways of doing things
		Takes responsibility for working to standards and achieving agreed
		outcomes
	Delivering	Demonstrate a commitment to doing the job "right"
	Delivering	Has the confidence to determine when to seek help from others
		Takes responsibility for own mistakes and uses to inform future
		actions
		Reviews personal effectiveness and takes steps to increase
	Continuously improving	productivity
	Continuously improving	Escalates ideas that may lead to improvements with own or teams
		work
	Analysis and Planning	Sets priorities in line with team goals and work required.
		Demonstrates persistence in delivering required outcomes.
		Demonstrates an understanding of customer and stakeholder
	Delivering customer and	needs when undertaking work or interacting with others
	stakeholder service	Takes steps to provide a client service within the procedures
		Escalates customer concerns
		Draw upon experience and expertise to deliver work required
SS	Utilising expertise	Seeks opportunity to learn new techniques and procedures and
ine		support others
Our Business	Focus on detail and	Maintains a focus on the accuracy of the work and the required
B		procedures
Inc	compliance	Identifies anomalies in terms of accuracy or procedure and
0		addresses or escalates
e		Cooperates with others in the team to deliver the team goals on a daily basis
r ppl	Effective teamwork	
Our People		Values the diversity of the team
0 8		Participates willingly in team activities and decision making.
Our Selves		Regularly evaluates self and identifies strengths and weaknesses
	Understanding self	Reflects on own behaviour and work style; recognises the impact
		this has on others and job performance
		Asks for and acts on feedback
	Interacting respectfully and	Interacts professionally with others at all times
	professionally	Actively listens to others opinions
	Modelling the Blood Service	Treats people fairly, equitably and respectfully
nc	Modelling the Blood Service	Acts in accordance with the Blood Service values
•	values	

# Behaviours Guide

Use this guide to understand the type of behaviours required for roles in a particular grade.

	Level 2 (Grades	3 & 4)
Our direction	Lever 2 (Grades	Communicates daily and weekly goals and helps others understand how their daily work
		contributes to the achievement of the goals
		Share knowledge and learning proactively with team members and participate in
	Communication & direction	opportunities for the team to learn through sharing personal expertise, information and
		feedback.
		Share information in a manner that encourages others to share their point of view and
		bring ideas to the discussion
		Communicate and implement the change
	Influencing Change	Enlist others to support the change process
		Share information with others to help them understand and accept the change
		Identify how change impacts others and support them to adjust work accordingly
		Demonstrates self awareness
r	Adaptability	Maintains focus on the Team goals and priorities whilst remaining responsive to
0		unexpected demands or frequent change.
		Sees opportunity in change, even though at times the change may be difficult.
		Seek to understand the background and purpose of the change, so can engage
		positively
		Takes accountability for results and meeting of standards - even when required to
		overcome challenges and barriers
	Delivering	Follows things through to completion and take steps to address problems or potential
	-	risks as they occur
		Actively seeks help and support from others to manage issues
		Continuously looks for, and encourages others to identify opportunities for better ways to
	Continuously	do things.
	improving	Acts upon ideas within the team or escalates, with recommendations to the appropriate
		internal group
		Sets plans in action based on team and Blood Service priorities.
	Analysis and	Takes action to overcome barriers and manage risk
	Planning	Undertakes analysis required to inform decision making and determine next step
		Demonstrates initiative and tenacity in delivering according to the plan.
	Facilitating	Takes steps to inform and educate others outside of the team to help facilitate outcomes
	Outcomes	Engage help of others if required to overcome barriers and ensure goals are met
	Delivering	Listens and established the customer and stakeholders needs and makes an effort to
	customer and	address
G	stakeholder	Communicates the compliance and Blood Service parameters that affect next steps in a
Business	service	manner that is meaningful to the client
ů.	3011100	Escalates opportunities to improve service now or in the future
SUS	Utilising expertise	Utilise expertise and experience to inform decisions and next steps
		Help build others understanding through sharing information and demonstrating
Our	· · ·	processes based on my expertise
	Focus on detail	Oversees own and others work for accuracy and compliance.
		Demonstrates an understanding for the purpose of procedures and the impact of any
	and compliance	deviation Demonstrates a commitment to quality and safety outcomes
		Sets clear performance expectations and measures with team
	Setting goals and reviewing performance	Holds people accountable for delivering work required
		Reviews work on a daily basis ensuring standards are met
Our People		Addresses non completion of work or poor quality of work
		Communicate development and learning opportunities, acknowledge strengths
	Developing people	Act on opportunities to coach individual in different approaches to their work
		Deliver feedback in a manner that recognises the feelings of others.
		Build individuals confidence and self-esteem
		Support and reassure after a setback and provide suggestions for improvement.
		Demonstrate a commitment to improve an individual's contribution to the team
-	Fostering	Manages team dynamics as they affect daily work outputs
	Tostering	I manages learn dynamics as they anect daily work outputs

# Behaviours Guide

Use this guide to understand the type of behaviours required for roles in a particular grade.

	Level 2 (Grades 3 & 4)		
	collaboration	Allocates work to team based on achievement of required work outcomes and	
	and team work	opportunities for development of team members	
		Addresses issues affecting team productivity	
		Supports the team goals through prioritising work according to team outcomes and	
	Effective teamwork	supporting others in the team to work together	
		Shows commitment to the team goals by identifying and acting upon opportunities to	
		strengthen the team,	
		Addresses concerns with individuals in the team constructively with a view to working	
		things out.	
	Understanding self	Regularly evaluates self and identifies strengths and weaknesses	
		Reflects on own behaviour and work style; recognises the impact this has on others and	
		job performance	
		Asks for and acts on feedback	
Our Selves	Interacting	Interacts professionally with others at all times	
	respectfully and professionally	Actively listens to others opinions	
		Treats people fairly, equitably and respectfully	
	Modelling the Blood Service values	Acts in accordance with the Blood Service values	

**Behaviours Guide** Use this guide to understand the type of behaviours required for roles in a particular grade.

	Level 3 (Grades 5 &	6)
		Communicates the teams business plan and goals in line with the Blood Service Values,
		Mission and Strategy
	Communication &	Provides input from the team to inform the business plan
	direction	Shares information and ideas in a manner that demonstrates a commitment to
		consistency, transparency and supports open debate and discussion
		Welcomes 2-way communication and the sharing of ideas and information.
-		Challenge the status quo
	Influencing Change Adaptability	Drive processes to facilitate greater engagement and understanding and to address
c		resistance
IO		Identify and address risks associated with change and develop risk mitigation strategies
Our direction		with appropriate stakeholders
lir		Figure collection and address as period and address as peeded
Ĭ		Evaluate colleagues acceptance to the change and address as needed
б		Demonstrates a desire to adapt and embrace change, learn and improve oneself
_		Anticipates and plans ahead
		Functions effectively in ambiguous or changing circumstances
		Able to discuss the positive and less positive aspects of the change and engage and
		support the change as appropriate
		Manages challenges to get results and constantly considers ways to achieve better
		outcomes.
	Delivering	Demonstrates a strong focus on achieving results in a manner that reflects the Blood
	Denvernig	Service strategic goals and values
		Demonstrates a focus on future goals as well as daily results
		Demonstrates an ability to lead without direct authority to achieve planned outcomes.
		Seeks to improve results, processes or programs through drive, initiative, and
	Continuously	determination
	improving	Seeks others feedback to develop ideas
	improving	Facilitates discussion with appropriate internal and external groups to build upon the
		idea and translate the opportunity to action
	Analysis and Planning	Undertakes complex analysis, problem solving and planning to support the business
		Considers risk, and balances needs of the Blood Service and the customer and
		stakeholders to build recommendations and manage issues.
		May need to draw upon disparate ideas and concepts, expertise, and changing
		parameters to build plans and recommendations
		Builds collaborative relationships with internal and external stakeholders to facilitate
		better outcomes for Blood Service
	Facilitating Outcomes	Influence others, without using authority, to achieve project goals or implement
		initiatives
		Plans communication and actions to ensure others are fully engaged in the process and
		required outcomes
	Delivering customer and stakeholder service	Gives priority to actions which will satisfy customer and stakeholder needs whilst
		maintaining focus on quality and safety outcomes.
		Collaborate with customers and stakeholders to find a solution that meets the needs of
		both the customer and the Blood Service
		Acts upon opportunities to improve customer and stakeholder outcomes for the future
	Utilising expertise	Draw upon expertise to inform own and others decisions either through resolution of
SS		difficult issues or to improve outcomes
ne		Share expertise through formal and informal coaching opportunities
ISI		Take steps to continue to expand and use expertise to help Blood Service achieve its
Our Business		goals
'n	Focus on detail and compliance	Promotes and models quality outcomes through a commitment to the regulatory and
0		compliance frameworks.
		Determines actions according to the intent and content of the framework
		Checks own and others work to ensure full compliance and accuracy and addresses
		issues directly
	Setting goals and	Establishes and agrees clear performance expectations and measures with team.
	Setting yoars and	Lotabiloneo anu agreeo ciear performance expectations and measures with leam.

**Behaviours Guide** Use this guide to understand the type of behaviours required for roles in a particular grade.

	Level 3 (Grades 5 &	6)
	reviewing performance	Holds people accountable for achieving results
		Regularly reviews performance and provides timely and constructive feedback
		Managers underperformance or inappropriate behaviour
	Developing people	Communicate the gap between expected standards and present performance and give
		specific, helpful suggestions for improving performance.
		Work with team members to identify appropriate development activities to enhance their
		immediate and long-term performance.
		Give feedback through providing concrete examples and in behavioural rather than
		personal terms (constructive feedback).
		Provide coaching and support without putting the outcomes or the team at risk.
	Fastaring	Plans team work and development to optimise business outcomes through utilising the
	Fostering collaboration and	diversity of the team
	team work	Addresses and resolves team conflict
	team work	Focuses on building team effectiveness through individual and team development
		Shows commitment to team goals through modelling team behaviour and representing
		the team in cross functional teams
	Effective	Acts to promote a friendly climate, good morale and team co-operation.
	teamwork	Brings conflict within the team or between colleagues into the open appropriately, and
		bring to resolution.
		Helps the team to understand the goals and direction
	Understanding self	Regularly evaluates self and identifies strengths and weaknesses
		Reflects on own behaviour and work style; recognises the impact this has on others and
es		job performance
<u>&gt;</u>		Asks for and acts on feedback
Ŭ,	Interacting respectfully and professionally	Interacts professionally with others at all times
Our Selves		Actively listens to others opinions
		Treats people fairly, equitably and respectfully
	Modelling the Blood Service values	Acts in accordance with the Blood Service values